

IT Management & Governance Framework

STRATE(GOVERN	GY& IANCE			Idili	CVV			APPS	DATA &BI
EDM 01								ITR G 04	ITR G 06
IT Governance								Application Portfolio Management	Business Intelligence & Reporting
APO 02	APO 01						AP0 13	BAI03	ITR G 07
IT Strategy	IT Management & Policies	PEOPLE RESOUR			SI	ECURITY &RISK	Security Strategy	Enterprise Application Selection & Implementation	Data Architecture
MEA 01	APO 04	APO 07				DSS 05	DSS 06 MEA 02	BAI03	ITR G 08
Performance Measurement	Innovation	Human Resources Management	IN	IFRASTR &OPER	UCTURE RATIONS	Security Management	Business Process Controls & Internal Audit	Application Development Throughput	Data Quality
EDM 02	APO 08 EDM 05	ITRG01	APO 03	BAI04	BAI06	EDM 03 APO 12	MEA 03	BAI 07	APO 05
Business Value	Stakeholder Relations	IT Organizational Design	Enterprise Architecture	Availability & Capacity Management	Change Management	Risk Management	External Compliance	Application Development Quality	Portfolio Management
AP0 06	BAI 08	ITR G 02	AP0 09	BAI 09	BAI 10	BAI 07	DSS 04	ITR G 05	BAI 01
Cost & Budget Management	Knowledge Management	Leadership, Culture, & Values	Service Management	Asset Management	Configuration Management	Release Management	Business Continuity	Application Maintenance	Project Management
APO 10	EDM 04	ITR G 03	APO 11	DSS 01	DSS 02	DSS 03	DSS04	BAI 05	BAI 02
						lu sident	Disaster	Organizational	
Vendor Management	Cost Optimization	Manage Service Catalogs	Quality Management	Operations Management	Service Desk	Incident & Problem Management	Recovery Planning	Change Management	Requirements Gathering



Your Journey Starts Here.

Understand Your Department's Strengths & Weaknesses

Prioritize Your Key IT Processes & Build an Improvement Roadmap

Establish Clear Ownership of Core IT Processes

Empower Your Team with a Training & Development Plan for Process Owners

The following report is a sample of what you will recieve after completing the Management and Governance Diagnostic. Each report is customized to the individual organization highlighting the IT department's most pressing needs.

Complete the diagnostic program to get the data you need to start your process improvement journey.





STRATEGY & IT Management & Governance Diagnostic Program **GOVERNANCE APPS** DATA & BI ITRG04 ITRG06 **EDM**01 INFO~TECH Prepared for Sample IT Company **Application Business Portfolio** Intelligence Governance Management and Reporting To be completed by your ii ** **APO**13 **APO**02 **APO**01 **BAI**03 **ITRG**07 IT management team. **Enterprise** PEOPLE & Security Data **SECURITY** Application Management IT Strategy Selection & Architecture Strategy RESOURCES and Policies & RISK Implementation **DSS**06 **Th APO**07 **DSS**05 **APO**04 **MEA**01 **BAI**03 ITRG08 **MEA**02 **Business** Human **Application** Performance **INFRASTRUCTURE** Security Data **Process** Resources Innovation **Development** Measurement Controls and Management Quality **& OPERATIONS** Management **Throughput Internal Audit** * **Ta** Ω **S** 7 **Ta EDM**02 ij **BAI**06 **APO**05 **APO**03 **BAI**04 **EDM**03 **MEA**03 **BAI**07 ITRG01 **EDM**05 **APO**12 **Availability Application Business** Stakeholder Risk **Portfolio Enterprise** Change External **Development Organizational** and Capacity Value **Relations Architecture** Compliance Management Management Management Design Management Quality 7 **Ta** Ω **APO**06 **APO**09 **DSS**04 **BAI**08 ITRG02 **BAI**07 **BAI**09 **BAI**10 ITRG05 **BAI**01 Cost and Leadership, Knowledge **Service** Asset Configuration Release Business **Application Project Budget Culture and** Management Management Management Management Management Continuity Maintenance Management Management Values Ω **S Ta** Ω **APO**10 **EDM**04 **DSS**02 **DSS**03 **DSS**04 **BAI**02 **BAI**05 ITRG03 **APO**11 **DSS**01 Manage Incident and Disaster **Organizational** Vendor Cost Quality Requirements **Operations** Service Service **Problem** Recovery Change Gathering Management **Optimization** Desk Management Management **Catalogs Planning** Management Management **SERVICE PLANNING FINANCIAL PPM & MANAGEMENT**

& ARCHITECTURE

PROJECTS





1. Understand your current IT Process landscape

- Review your results report to understand our team's perception of each process' importance and effectiveness.
- Identify gaps between you and your team perceptions on IT processes



2. Determine the most critical IT processes

- · Discuss which processes would drive the most value to your department and organization
- Use the team's perceptions on processes, to drive decisions around which processes will be a focus over the next 12 months.



3. Create Your Process Improvement Roadmap

- Decompose each critical process to better understand the urgency to change and its relevant impact on the organization.
- Establish process owners. Each relevant process must have at least one person accountable for monitoring and improvement of initiatives.



4. Establish the Info-Tech Support Program

- Decompose each critical process to better understand the urgency to change and its relevant impact on the organization.
- Establish process. Each relevant process must have at least one person accountable for monitoring and improvement of initiatives.

What's in this report?

☑ Completes: 6

Top Team Processes

- 1. Service Desk
- 2. Cost Optimization
- 3. Disaster Recovery Planning
- 4. Data Quality
- 5. IT Organizational Design
- 6. Quality Management

STRATEGY & IT Management & Governance Framework **GOVERNANCE APPLICATIONS** DATA & BI ** Ħ **EDM**01 A comprehensive and connected set of research to ITRG04 ITRG06 INFO~TECH help you optimize and improve your core IT processes **Application Portfolio Business Intelligence** IT Governance Management & Reporting ** iii iii **Th APO**02 **APO**01 **APO**13 **BAI**03 ITRG07 PEOPLE & **SECURITY** Enterprise Application IT Management election & IT Strategy Security Strategy **RESOURCES** & RISK Data Architecture **Policies** nplementation **DSS**06 İİ **T**a **Ta** İİi **BAI**03 **MEA**01 **APO**04 **APO**07 **DSS**05 ITRG08 **MEA**02 **INFRASTRUCTURE** Performance Security Application **Human Resources** Business Process Development **& OPERATIONS Data Quality** Innovation Management Management Measurement Controls & Internal Audit Throughput ** **T** بر ج **BAI**04 7 **BAI**06 **Ta MEA**03 **APO**05 **APO**0 **BAI**07 **EDM**03 Understand your department's strengths and Availability & **Portfolio** Change External Enterprise weaknesses across 45 IT processes. See **Application** Capacity Architecture Management Compliance Management Development Quality Risk Managemen processes by importance and effectiveness so Management you can prioritize improvement efforts on the most important and least effective processes ** 7 A 1 7 **APO**09 **BAI**09 **BAI**10 **BAI**07 **Ta DSS**04 ITRG05 **BAI**01 Configuration Release Business **Project** Cost & Buaget Leadership, Culture Service Asset Application & Values Management Management Management Management Management Management Continuity Maintenance Management (\$25 S 7 7 Ta **APO**10 **EDM**04 **ITRG**0 **APO**11 **DSS**01 7 **DSS**02 **DSS**0 **DSS**04 **BAI**05 **BAI**02 Vendor Cost Manage Service Quality Operations Incident & Problem **Disaster Recovery** Requirements Organizational Service Desk Planning Management Optimization Management Management Catalog Management Gathering Change Management **SERVICE PLANNING & FINANCIAL PPM & PROJECTS**

This diagnostic program was developed using the Info-Tech World Class Operations framework which is made up of IT processes that map to the COBIT standard based on the numbers in the top right corner. This page is a snapshot of the IT process landscape within your IT department. The processes have been colour coded based on your team's importance and effectiveness scores for each IT process. Use this page to help you prioritize your IT process improvement initiatives.

ARCHITECTURE

MANAGEMENT



High Importance and Low Effectiveness

Evaluate
Process
Low
Importance
and Low
Effectiveness

Mair Prod

Low Importance and High Effectivenes

Leverage Process

rage High Importance and High Effectivenes



These are all of your IT processes ranked based on their perceived No Limited Significant Critical Top 10 Areas of importance, from the most important to the least important. Use this data to **Importance Importance Importance Importance** understand which processes your team believes are crucial to them and to Disagreement the organization. 7.0 - 7.9 8.0 - 8.9 1.0 - 6.9 9.0 - 10.0 Red 2.5 - 9 Significant Gap in Alignment Critical Incident & Cost Optimization Security Management **S Ta** Hi IT Strategy Service Desk 9.3 9.3 **7 7 9** 9.3 9.2 9.8 Problem Importanc<u>e</u> Management Application Development Quality 2.7 Disaster Business Continuity Project Management Knowledge **Ta** 9.2 9.2 9.2 9.2 Data Quality 9.2 Recovery Management Planning Yellow Gap in Alignment 1.1 - 2.4 Quality Cost & Budget S Management 9 9 Organizational 9 IT Governance 9 Management 2.3 **Application Portfolio Management** See which processes your Business Portfolio Service Data 8.8 8.8 8.8 Intelligence & 8.8 8.7 Management Architecture Management team have deemed most Management 2.1 **External Compliance** Reporting important and validate Availability & Performance Management & **8.5** Policies External their assessment. Work 8.7 8.7 8.7 8.5 Innovation Capacity Measurement Compliance on optimizing these Management 2.1 Enterprise Architecture processes first. Enterprise Application Selection & nplementation Change Nanagement **Th** Security Strategy Stakeholder Operations 8.5 8.5 8.5 8.3 8.3 Relations Management 2.0 Business Process Controls & Internal Audit Leadership, Organizational Human Enterprise Architecture Release 8.3 8.3 8.3 8.2 8 Culture & Change Resources Management Values Management Management Business Value 1.6 Configuration Business **S** Asset 8 8 8 Management Management Application Development Throughput 1.6 Limited Application Portfolio **Application** Application Maintenance Requirements Process Controls & Internal Audi Development Throughput 7.7 7.8 7.8 7.8 7.8 Gathering Vendor Management Management 1.6 Importance Manage Vendor Vendor Management 7.2 7.3 Service orise Application Selection & Catalog Evaluate which processes your team Implementation *** disagreed on the most. Determine if overall disagreement is high or low. No Importance **Application** 5.3 Development Conduct a team exercise to discuss Release Management Ouality disagreements and build alignment.

Minimal Gap in Alignment

Green

This page shows all your IT processes in order of their perceived Effective Not in Not Somewhat Somewhat effectiveness, from least effective to most effective. Use this data to Top 10 Areas of **Effective Effective** Place neffective understand which processes your team believes are currently performing Disagreement well and which processes are currently struggling or broken. N/A 0.0 - 4.9 5.0 - 5.9 6.0 - 6.9 7.0 - 10.0 Red 2.5 - 9 Significant Gap in Alignment Not In Place Data Quality 2.9 Not Effective **Application** Development 4.3 cation Portfolio Management Evaluate which processes your team Quality disagreed on the most. Determine if overall disagreement is high or low. Somewhat Service Desk Manage Service Conduct a team exercise to discuss 5.7 5 5.2 5.3 Portfolio disagreements and build alignment. Ineffective Management Organizational Gap in Alignment 5.8 Change Management 2.5 **Application Development Quality** Somewhat 6.2 6 6 Business Value **6.2** 6.2 Development Resources Compliance Management Effective Throughput 2.3 Manage Service Catalog **Business** Application Maintenance Requirements Gathering Vendor Management (S) Service Desk 6.2 6.3 6.3 6.3 6.3 Intelligence & Reporting IT Organizational Design 2.3 Cost Optimization Configuration Security Strategy 6.7 6.5 6.5 6.7 6.7 Operations Management 2.2 See which processes your team Organizational **6.8** 6.8 6.8 6.8 Data Quality 6.8 Recovery have deemed most and least effective and validate their Cost Optimization 2.1 assessment. Reference these 6.8 processes against the importance list to determine top priorities. Change Management 2.1 IT Management 7 IT Governance 7 Service Enterprise Security 7 7 **U**a 7 & Policies Architecture Management Management External Compliance 2.1 Leadership, Cost & Budget Management Stakeholder 7 7.2 7 Culture & 7.2 Continuity Architecture Values Minimal Gap in Alignment Green 0 - 1 Hi Project Management Knowledge Performance 7.2 7.3 7.7 7.3 7.5 Innovation Management Management Measurement Incident & 7.7 7.8 IT Strategy Problem Management

DSS02	Service Desk		EDM04	Cost Optimization		DSS04	Disaster Recovery Planning
Criticality Rankings	Most Important Process (out of 45) Average Importance score Most Effective Process (out of 45) Average Effectiveness score	9.3	Criticality Rankings 2	28th Most Effective Process (out of 45)	5.5	Criticality Rankings 3	7th Most Important Process (out of 45) Average Importance score 9.2 19th Most Effective Process (out of 45) Average Effectiveness score 6.8
 Process Owner(s): Yosef Espinosa Henry Robles Kaiya Park + 1 more Process Own 	See the top six processes we identified based on your team Determine if you agree and m	's feedba ake sure	each			Process Owner(s):Safiya GibbonsKaiya Park	
ITRG08	has clear ownership and acco	ountability	01	IT Organizational Design		APO11	Quality Management
Criticality Rankings 4	Most Important Process (out of 45) Average Importance score Most Effective Process (out of 45) Average Effectiveness score	9.2	Criticality Rankings 5	23rd Most Effective Process (out of 45)).0 5.8	Criticality Rankings	11th Most Important Process (out of 45) Average Importance score 9.0 22nd Most Effective Process (out of 45) Average Effectiveness score 6.8
Process Owner(s): • Henry Robles • Jason Murray			Process Owner(s):Safiya GibbonsHenry RoblesKaiya Park			Process Owner(s): • Safiya Gibbons • Henry Robles • Kaiya Park	Prioritize your key IT processes and build an improvement roadmap. Leverage Info-Tech





This page outlines the current process accountabilities for each IT process. These individuals have indicated that they are accountable for all of the processes that sit next to their names. Pay particular attention to processes who have more than one individual accountable, as well as processes that have nobody held accountable for them. Determine whether the current accountability distribution makes sense, and which processes need more or less attention.

Name <u>↑</u> If a	person has been identified as a	ccountable for three processes	or more, a warning sign will s	show up. Being accountable for	too many processes can resul	in insufficient attention being	paid to each individual process
Missing Accountability							
	Innovation 👪	IT Governance	IT Management & Policies	IT Strategy	Performance Measurement	Stakeholder Relations	Business Intelligence & Reporting
	Data Architecture	Data Quality	Enterprise Architecture	Enterprise Application Selection & Implementation	Organizational Change Management	Project Management	Requirements Gathering
	Application Maintenance	Availability & Capacity Management	Change Management	Configuration Management	Operations Management	Release Management	Service Management
Kaiya Park 🗘	Business Continuity	Disaster Recovery Planning	External Compliance	Risk Management	Asset Management	Cost & Budget Management	Portfolio Management
	Vendor Management	Human Resources Management	Leadership, Culture & Values	IT Organizational Design	Business Value 💲	Cost Optimization	Knowledge Management
	Quality Management	Manage Service Catalog	Service Desk	Incident & Problem Management	Security Strategy	Security Management	Business Process Controls & Internal Audit
	Application Portfolio Management	Application Development Throughput	Application Development Quality				
	Performance Measurement	Stakeholder Relations	Business Intelligence & All Reporting	Data Architecture	Data Quality	Application Maintenance	Change Management
Hanny Dahlas A	Operations Management	Release Management	Service Management	Business Continuity	External Compliance	Risk Management	Asset Management
Henry Robles 🗘	Leadership, Culture & Values	IT Organizational Design	Quality Management	Manage Service Catalog	Service Desk	Incident & Problem Management	Security Strategy
	Security Management	Business Process Controls & Internal Audit	IT ma	a list of process accountab anager should only be resp esses. Work with your tear	oonsible for a handful of		
			proce	esses have clear ownershi	p and that accountability		

is reasonably distributed across the team.

	Innovation	IT Governance	IT Management & Policies	IT Strategy	Performance Measurement	Stakeholder Relations	Enterprise Application Selection & Implementation
Janine Dale 🗘	Project Management	Requirements Gathering	Operations Management	Release Management	Service Management	External Compliance	Leadership, Culture & Values
	IT Organizational Design	Business Value 💲	Knowledge Management	Quality Management	Manage Service Catalog	Service Desk	Incident & Problem Management
	Innovation	IT Governance	IT Strategy	Enterprise Architecture	Availability & Capacity Management	Change Management	Configuration Management
Safiya Gibbons 🗘	Release Management	Service Management	Business Continuity	Disaster Recovery Planning	Risk Management	Vendor Management	IT Organizational Design
	Quality Management	Manage Service Catalog	Incident & Problem Management	Security Strategy	Security Management	Business Process Controls & Internal Audit	
Yosef Espinosa ᠨ	IT Strategy	Stakeholder Relations	Enterprise Application Selection & Implementation	Project Management	Application Maintenance	Configuration Management	Release Management
	Asset Management	Knowledge Management	Manage Service Catalog	Service Desk	Incident & Problem Management		
Christian Perez							





Accountable Only: I am the owner of this process and I am accountable for the results & outcomes. I have assigned someone else primary responsibility for execution and day to day activities. **Accountable & Responsible**: I am the owner of this process and I am accountable for the results & outcomes. I am primarily responsibility for execution and day to day activities of this process. **Responsible**: I am responsible for the execution and oversight of the activities involved with this process. I manage the process maturity and I'm responsible to report on results from this process. **Consulted & Involved**: I am actively involved with this process and told about decisions surrounding this process. **Not involved**: I am not actively involved in this process.

Accountable Accountable & Responsible	Responsible Inv	olved: Involved: I am not a loved: Involved: Informed	Not Involved		ntability Conflict	Accountability Conflict & Responsibility Conflict	Responsibility Conflict
	Availability & Capacity Management	Business Continuity	Business Process Controls & Internal Audit	Change Management	Configuration Management	Disaster Recovery Planning	Enterprise Architecture
	IT Governance	IT Organizational Design	IT Strategy	Incident & Problem Management	Innovation	Manage Service Catalog	Quality Management
	Release Management	Risk Management	Security Management	Security Strategy	Service Management	Vendor Management	Application Development Throughput
Safiya Gibbons	Application Maintenance	Asset Management	External Compliance	IT Management & Policies	Knowledge Management	Leadership, Culture & Values	Organizational Change Management
	Requirements Gathering	Stakeholder Relations	Application Portfolio Management	Business Value 💲	Cost & Budget Management	Cost Optimization	Enterprise Application Selection & Implementation
	Human Resources Management	Operations Management	Portfolio Management	Project Management	Service Desk	Performance Measurement	Application Development Quality
	Business Intelligence & Reporting	Data Architecture	Data Quality				

See each respondent's involvement level with each process and whether or not there is a conflict, e.g. multiple people believing they are accountable. Sit down with your team to work through each process and make sure clear accountabilities are established.

Requirements

Gathering

Security

Management



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process. I manage the	e process maturity and I'm res	outcomes. I am primarily respor ponsible to report on results froi process. Not involved : I am not	m this process. Consulted & In	volved: I am actively involved v	vith this process and consulted	e for the execution and oversigh on decisions. Involved & Infor	t of the activities involved with this med : I am actively involved with this
Accountable & Accountable & Responsible		rolved: Involved: nsulted Informed	Not Involved	Accou	ntability Conflict	Accountability Conflict & Responsibility Conflict	Responsibility Conflict
	Application Maintenance	Project Management	Release Management	Asset Management	Configuration Management	Enterprise Application Selection & Implementation	IT Strategy
	Incident & Problem Management	Knowledge Management	Manage Service Catalog	Service Desk 🔑 🐔	Stakeholder Relations	Application Portfolio Management	Change Management
Yosef Espinosa	Enterprise Architecture	Innovation 🚻	Availability & Capacity Management	Business Continuity	Business Value 💲	Cost Optimization	Disaster Recovery Planning
	IT Governance	IT Management & Policies	Leadership, Culture & Values	Operations Management	Portfolio Management	Quality Management	Risk Management
	Security Strategy	Service Management	Application Development Quality	Application Development Throughput	Business Intelligence & Reporting	Business Process Controls & Internal Audit	Cost & Budget Management
	Data Architecture	Data Quality	External Compliance	Human Resources Management	IT Organizational Design	Organizational Change Management	Performance Measurement

Vendor

Management





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ccountable Accountable & Responsible	Responsible Inv	volved: Involved: nsulted Informed	Not Involved		ntability Conflict	Accountability Conflict & Responsibility Conflict	Responsibility Conflict
	Application Maintenance	Asset Management	Business Continuity	Business Intelligence & Reporting	Business Process Controls & Internal Audit	Change Management	Data Architecture
	Data Quality 🔼	External Compliance	IT Organizational Design	Incident & Problem Management	Leadership, Culture & Values	Manage Service Catalog	Operations Management
	Performance Measurement	Quality Management	Release Management	Risk Management	Security Management	Security Strategy	Service Desk
Henry Robles	Service Management	Stakeholder Relations	Application Development Quality	Application Development Throughput	Application Portfolio Management	Availability & Capacity Management	Business Value S
	Configuration Management	Cost Optimization	Disaster Recovery Planning	Enterprise Application Selection & Implementation	Enterprise Architecture	IT Governance	IT Management & Policies
	IT Strategy	Innovation	Knowledge Management	Organizational Change Management	Portfolio Management	Project Management	Requirements Gathering
	Cost & Budget Management	Human Resources Management	Vendor Management				





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Accountable Accountable & Responsible	Responsible Inv	volved: Involved: Involved: Informed	actively involved in this process Not Involved		ntability Conflict	Accountability Conflict & Responsibility Conflict	Responsibility Conflict
	Application Development Quality	Application Development Throughput	Application Maintenance	Application Portfolio Management	Asset Management	Configuration Management	Data Architecture
	Data Quality	Disaster Recovery Planning	Enterprise Application Selection & Implementation	Enterprise Architecture	Incident & Problem Management	Operations Management	Release Management
	Security Management	Security Strategy	Service Desk	Availability & Capacity Management	Business Continuity	Business Intelligence & Reporting	Business Process Controls & Internal Audit
Kaiya Park	Business Value 💲	Change Management	Cost & Budget S	Cost Optimization	External Compliance	Human Resources Management	IT Governance
	IT Management & Policies	IT Organizational Design	IT Strategy	Innovation 👪	Knowledge Management	Leadership, Culture & Values	Manage Service Catalog
	Organizational Change Management	Performance Measurement	Portfolio Management	Project Management	Quality Management	Requirements Gathering	Risk Management
	Service Management	Stakeholder Relations	Vendor Management				





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Accountable & Accountable & Responsible	_	olved: Involved: sulted Informed	Not Involved	Accou	ntability Conflict	Accountability Conflict & Responsibility Conflict	Responsibility Conflict		
	Business Value 💲	Performance Measurement	Enterprise Application Selection & Implementation	External Compliance	IT Governance	IT Management & Policies	IT Organizational Design		
	IT Strategy	Incident & Problem Management	Innovation	Knowledge Management	Leadership, Culture & Values	Manage Service Catalog	Operations Management		
	Project Management	Quality Management	Release Management	Requirements Gathering	Service Desk 🔑 🥳	Service Management	Stakeholder Relations		
Janine Dale	Application Development Quality	Application Development Throughput	Application Maintenance	Application Portfolio Management	Asset Management	Business Continuity	Business Intelligence & Albanian Reporting		
	Change Management	Cost Optimization	Data Architecture	Data Quality	Organizational Change Management	Risk Management	Security Management		

Human

Resources Management

Business Process Controls & Internal Audit



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process. I manage the process and told abou	e process maturity and i m resp it decisions surrounding this pr	onsible to report on results from ocess. Not involved : I am not a	n this process. Consuited & inv actively involved in this process	s or the decisions surrounding t	vith this process and consulted his process.	i on decisions. Involved & Intori	nea : I am actively involved with this
Accountable & Accountable & Responsible		olved: Involved: sulted Informed	Not Involved	Accou	ntability Conflict	Accountability Conflict & Responsibility Conflict	Responsibility Conflict
	Incident & Problem Management	Asset Management	Availability & Capacity Management	Innovation	Project Management	Stakeholder Relations	Application Portfolio Management
	Business Value 💲	Change Management	Configuration Management	Enterprise Application Selection & Implementation	IT Governance	IT Management & Policies	IT Strategy
	Knowledge Management	Leadership, Culture & Values	Operations Management	Performance Measurement	Portfolio Management	Release Management	Service Desk
Christian Perez	Application Development Quality	Application Development Throughput	Application Maintenance	Business Continuity	Business Intelligence & Reporting	Business Process Controls & Internal Audit	Cost & Budget Management
	Cost Optimization	Data Architecture	Data Quality	Disaster Recovery Planning	Enterprise Architecture	External Compliance	Human Resources Management
	IT Organizational Design	Manage Service Catalog	Organizational Change Management	Quality Management	Requirements Gathering	Risk Management	Security Management
	Security Strategy	Service Management	Vendor Management				

TEAN ALIGNMENT EXERCISE

Use the data from this report to get your team to commit to IT process improvement.

The following pages will provide you with a deeper insight into what the program participants believe should be your top IT process priorities. Use the data from this section of the report to conduct an alignment exercise to reach a consensus around 3-5 processes that your team should focus on improving over the next 12 months. Pay particular attention to the areas of disagreement, and bridge the gap between yourself as an IT leader, and your team. As a part of this exercise, take the time to review process accountabilities and delegate or distribute the accountabilities to other team members in order to maximize the likelihood of success and to improve transparency and clarity.



IT Management and Governance Diagnostic Program

This report was prepared by Info-Tech Research Group. Data is comprised of 6 responses.



Process Capability Landscape

Sample IT Company

STRATEGY & GOVERNANCE

EDM01

MEA01

IT Management & Governance Framework

A comprehensive and connected set of research to help you optimize and improve your core IT processes INFO~TECH

SECURITY

Security Management

Safiya Gibbons

Risk Management

Incident & Problem

Management

Safiya Gibbons

EDM03 APO12

& RISK

APPLICATIONS DATA & BI



IT Strategy

Safiya Gibbons

Performance

Measurement

Henry Robles

Business Value

Kaiya Park

Cost & Budget

Management

Kaiya Park

Vendor Management

Safiya Gibbons

IT Governance

Safiya Gibbons

IT Management & Policies PEOPLE &

Kaiya Park

Innovation

Safiya Gibbons

Stakeholder

Relations

Yosef Espinosa

Knowledge

Management

Yosef Espinosa

Cost Optimization

Kaiya Park

EDM04

EDM05 APO08

RESOURCES APO04

ITRG0

Human Resources

Management

Kaiya Park

IT Organizational

Safiya Gibbons

Leadership, Culture &

Values

Henry Robles

Manage Service

Safiya Gibbons

core IT processes. Use the Info-Tech website to update ownership as required. Use this page as a communication tool across IT and the organization.

Visualize process ownership across all

INFRASTRUCTURE & OPERATIONS

Availability & Capacity Enterprise Architecture Management **Safiya Gibbons APO**09

Service Management

Safiya Gibbons

Quality Management

Safiya Gibbons

AP011

Change Management **Safiya Gibbons BAI**09

DSS01

Asset Management

Yosef Espinosa

Operations

Management

Henry Robles

Safiya Gibbons Safiya Gibbons Configuration Release Management Management **Safiya Gibbons**

Service Desk

Yosef Espinosa

Safiya Gibbons

Safiya Gibbons Disaster Recovery Planning

Safiya Gibbons

Organizational Change Management Kaiya Park

Requirements Gathering Kaiya Park

FINANCI AL MANAGEMENT **SERVICE PLANNING & ARCHITECTURE**

Engage your team by communicating how their efforts will contribute to your organization's big picture

M & PROJECTS

Who is accountable?

Have questions or need expert insight into a specific IT process? Below each process in the above framework you can contact the name of the individual who is accountable for the process within your organization.





The IT leader must focus on improving the processes in the top left quadrant first in order to see the biggest impact.





IT Strategy

APO02

Align strategic IT plans with business objectives. Clearly communicate the objectives and associated accountabilities so they are understood by all, with the IT strategic options identified, structured and integrated

with the business plans.

1st Most Important Process (out of 45)

3rd Most Effective Process (out of 45)

Average Importance score 9.8

Average Effectiveness score 7.7

Name	Effectiveness scores	Importance scores	Gap
Kaiya Park	10.0	10.0	0.0
Yosef Espinosa	8.0	10.0	-2.0
Henry Robles	8.0	10.0	-2.0
Christian Perez	8.0	10.0	-2.0
Janine Dale	7.0	10.0	-3.0
Safiya Gibbons	5.0	9.0	-4.0



EDM01

IT Governance

Provide a consistent approach so that IT-related decisions are made in line with the business strategies and objectives. Ensure that IT-related processes are overseen effectively and transparently, and that legal and regulatory compliance requirements are met.

14th Most Important Process (out of 45)

17th Most Effective Process (out of 45)

Average Importance score 9.0

Average Effectiveness score 7.0

Name	Effectiveness scores	Importance scores	Gap
Kaiya Park	8.0	8.0	0.0



EDM01

Provide a consistent approach so that IT-related decisions are made in line with the business strategies and objectives. Ensure that IT-related processes are overseen effectively and transparently, and that legal and regulatory compliance requirements are met.

14th Most Important Process (out of 45)

17th Most Effective Process (out of 45)

	Ave	erage Import	tance score	9.0	
_		al respondent s		7.0	
	involvement.	s as well as the Use this to fac with the team	cilitate a	Gap	
lenry Robles		round the perfo		-2.0	
osef Espinosa	priority level	of each proces	SS.	-2.0	
anine Dale		7.0	10.0	-3.0	
hristian Perez		7.0	10.0	-3.0	
afiya Gibbons		5.0	7.0	-2.0	



Innovation

APO04

Stay up to date with IT trends, identify innovation opportunities, and plan how to use technology innovation to create a competitive advantage, enable business innovation, or achieve improved operational effectiveness and efficiency.

21st Most Important Process (out of 45)

6th Most Effective Process (out of 45)

Average Importance score 8.7

Average Effectiveness score 7.3

Name	Effectiveness scores	Importance scores	Gap
Henry Robles	9.0	9.0	0.0
Christian Perez	8.0	10.0	-2.0



APO04

Innovation

Stay up to date with IT trends, identify innovation opportunities, and plan how to use technology innovation to create a competitive advantage, enable business innovation, or achieve improved operational effectiveness and efficiency.

21st Most Important Process (out of 45)

6th Most Effective Process (out of 45)

Average Importance score 8.7

Average Effectiveness score 7.3

Name	Effectiveness scores	Importance scores	Gap
Kaiya Park	8.0	6.0	2.0
Yosef Espinosa	7.0	8.0	-1.0
Janine Dale	7.0	10.0	-3.0
Safiya Gibbons	5.0	9.0	-4.0



MEA01

Performance Measurement Manage IT and process goals and metrics. Monitor and communicate that processes are performing against expectations, and provide transparency of performance and conformance.

Most Important Process (out of 45)

Most Effective Process (out of 45)

Average Importance score 8.7

Average Effectiveness score 7.7

Name	Effectiveness scores	Importance scores	Gap
Kaiya Park	10.0	10.0	0.0
Henry Robles	9.0	7.0	2.0
Yosef Espinosa	7.0	8.0	-1.0

** Respondents are highlighted if they are CIO, or Accountable or Responsible for the process.

^{*} GAP = (Effectiveness score - Importance score), indicates the degree to which effectiveness is sufficient given the importance of each process. Negative scores indicate processes that aren't as effective as they are important.



MEA01
Performance

Measurement

Manage IT and process goals and metrics. Monitor and communicate that processes are performing against expectations, and provide transparency of performance and conformance.

22nd Most Important Process (out of 45)

2nd Most Effective Process (out of 45)

Average Importance score **8.7**

Average Effectiveness score 7.7

Name	Effectiveness scores	Importance scores	Gap
Janine Dale	7.0	10.0	-3.0
Christian Perez	7.0	8.0	-1.0
Safiya Gibbons	6.0	9.0	-3.0

APO08 EDM05

Relations

Manage the relationship between the business and IT to ensure that the stakeholders are satisfied with the services they need from IT and have visibility into IT processes.

26th Most Important Process (out of 45)

15th Most Effective Process (out of 45)

Average Importance score **8.5**

Average Effectiveness score **7.0**

Name	Effectiveness scores	Importance scores	Gap
Kaiya Park	10.0	10.0	0.0
Henry Robles	9.0	9.0	0.0
Janine Dale	7.0	10.0	-3.0
Christian Perez	6.0	7.0	-1.0



APO08 **EDM**05

Stakeholder Relations Manage the relationship between the business and IT to ensure that the stakeholders are satisfied with the services they need from IT and have visibility into IT processes.

26th Most Important Process (out of 45)

15th Most Effective Process (out of 45)

Average Importance score **8.5**

Average Effectiveness score **7.0**

Name	Effectiveness scores	Importance scores	Gap
Yosef Espinosa	5.0	7.0	-2.0
Safiya Gibbons	5.0	8.0	-3.0



Policies

IT Management &

Provide a consistent approach to enable IT to meet the business governance requirements, covering management processes, organisational structures, roles and responsibilities, reliable and repeatable activities, and skills and competencies.

27th Most Important Process (out of 45)

16th Most Effective Process (out of 45)

Average Importance score **8.5**

Average Effectiveness score **7.0**

Name	Effectiveness scores	Importance scores	Gap
Henry Robles	9.0	8.0	1.0
Christian Perez	7.0	10.0	-3.0
Yosef Espinosa	7.0	7.0	0.0
Janine Dale	7.0	10.0	-3.0
Kaiya Park	7.0	7.0	0.0



APO01

IT Management & Policies

Provide a consistent approach to enable IT to meet the business governance requirements, covering management processes, organisational structures, roles and responsibilities, reliable and repeatable activities, and skills and competencies.

27th Most Important Process (out of 45)

16th Most Effective Process (out of 45)

Average Importance score **8.5**

Average Effectiveness score **7.0**

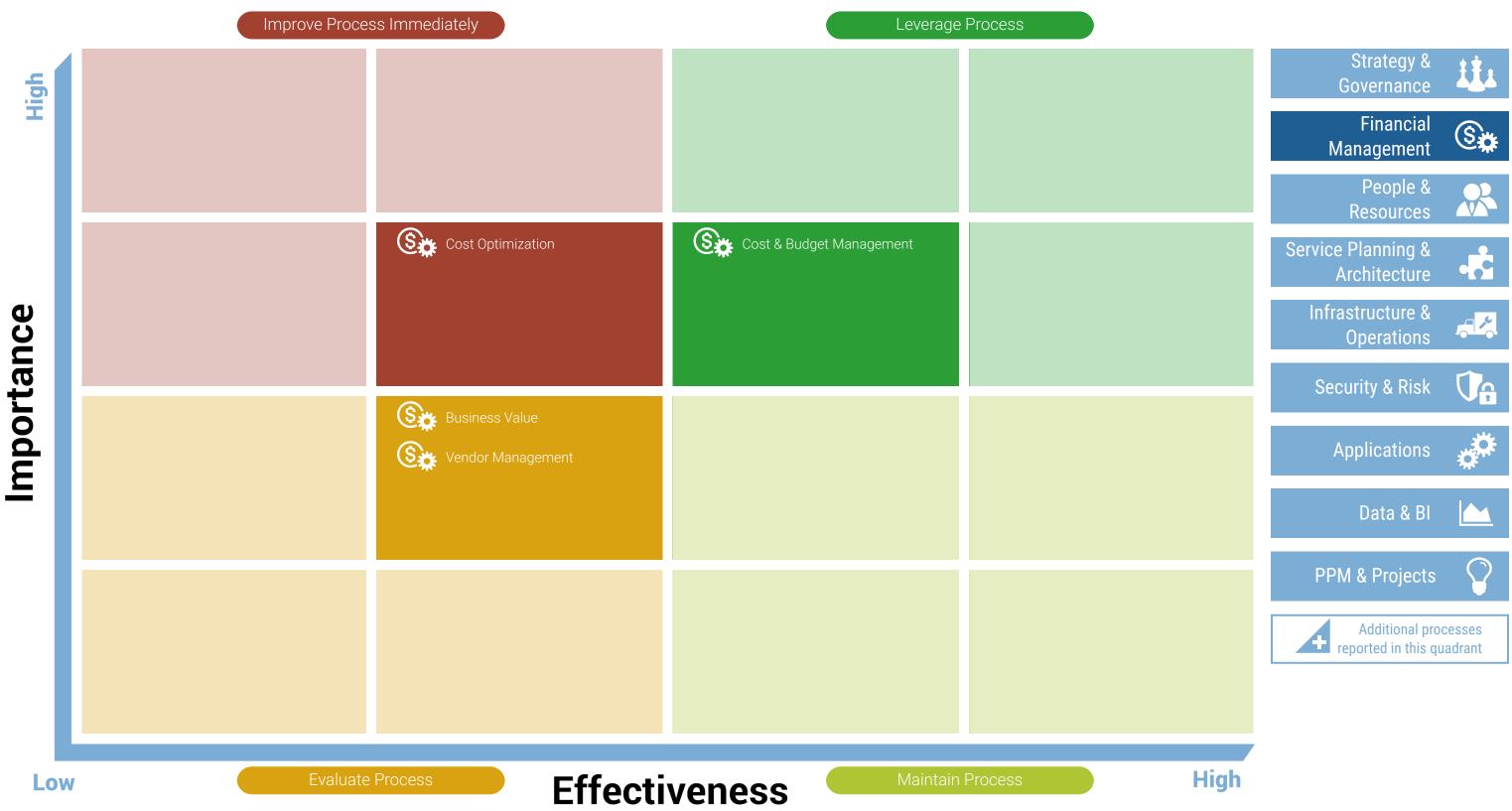
Name	Effectiveness scores	Importance scores	Gap
afiya Gibbons	5.0	9.0	-4.0

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** Respondents are highlighted if they are CIO, or Accountable or Responsible for the process.



The IT leader must focus on improving the processes in the top left quadrant first in order to see the biggest impact.



6.2

S#

EDM04

Cost Optimization

Ensure that adequate and sufficient IT-related capabilities e.g., people, process and technology, are available to support business objectives effectively at optimal cost.

10th Most Important Process (out of 45)

28th Most Effective Process (out of 45)

Average Importance score 9.2

Average Effectiveness score **6.5**

Name	Effectiveness scores	Importance scores	Gap
Kaiya Park	9.0	9.0	0.0
Henry Robles	9.0	9.0	0.0
Janine Dale	7.0	10.0	-3.0
Yosef Espinosa	6.0	8.0	-2.0
Safiya Gibbons	5.0	9.0	-4.0
Christian Perez	3.0	10.0	-7.0

SAP006

Cost & Budget Management Manage the IT-related financial activities and prioritize spending through the use of formal budgeting practices. Provide transparency and accountability of the cost and business value of IT solutions and services.

13th Most Important Process (out of 45)

9th Most Effective Process (out of 45)

Average Importance score 9.0

Average Effectiveness score 7.2

Name	Effectiveness scores	Importance scores	Gap
Christian Perez	8.0	9.0	-1.0

S

APO06

Cost & Budget Management Manage the IT-related financial activities and prioritize spending through the use of formal budgeting practices. Provide transparency and accountability of the cost and business value of IT solutions and services.

13th Most Important Process (out of 45)

9th Most Effective Process (out of 45)

Average Importance score 9.0

Average Effectiveness score **7.2**

Name	Effectiveness scores	Importance scores	Gap
Henry Robles	8.0	8.0	0.0
Kaiya Park	8.0	8.0	0.0
Yosef Espinosa	7.0	10.0	-3.0
Janine Dale	7.0	10.0	-3.0
Safiya Gibbons	5.0	9.0	-4.0

S**₩**

EDM02

Business Value

Secure optimal value from IT-enabled initiatives, services and assets by delivering cost-efficient solutions and services and by providing a reliable and accurate picture of costs and benefits.

37th Most Important Process (out of 45)

36th Most Effective Process (out of 45)

Average Importance score **8.0**

Average Effectiveness score **6.2**

Name	Effectiveness scores	Importance scores	Gap
Henry Robles	8.0	8.0	0.0
Yosef Espinosa	8.0	10.0	-2.0



EDM02

Business Value

Secure optimal value from IT-enabled initiatives, services and assets by delivering cost-efficient solutions and services and by providing a reliable and accurate picture of costs and benefits.

37th Most Important Process (out of 45)

36th Most Effective Process (out of 45)

Average Importance score 8.0

Average Effectiveness score

Name	Effectiveness scores	Importance scores	Gap
Kaiya Park	6.0	5.0	1.0
Safiya Gibbons	5.0	9.0	-4.0
Janine Dale	5.0	7.0	-2.0
Christian Perez	5.0	9.0	-4.0



APO10

Vendor Management Manage IT-related services provided by all suppliers, including the selection of suppliers, management of relationships, management of contracts, and reviewing and monitoring of supplier performance.

44th Most Important Process (out of 45)

32nd Most Effective Process (out of 45)

Average Importance score 7.2

Average Effectiveness score **6.3**

Name	Effectiveness scores	Importance scores	Gap
Henry Robles	8.0	8.0	0.0
Yosef Espinosa	8.0	8.0	0.0
Christian Perez	7.0	7.0	0.0

^{*} GAP = (Effectiveness score - Importance score), indicates the degree to which effectiveness is sufficient given the importance of each process. Negative scores indicate processes that aren't as effective as they are important.

** Respondents are highlighted if they are CIO, or Accountable or Responsible for the process.





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44th Most Important Process (out of 45)

32nd Most Effective Process (out of 45)

Average Importance score **7.2**

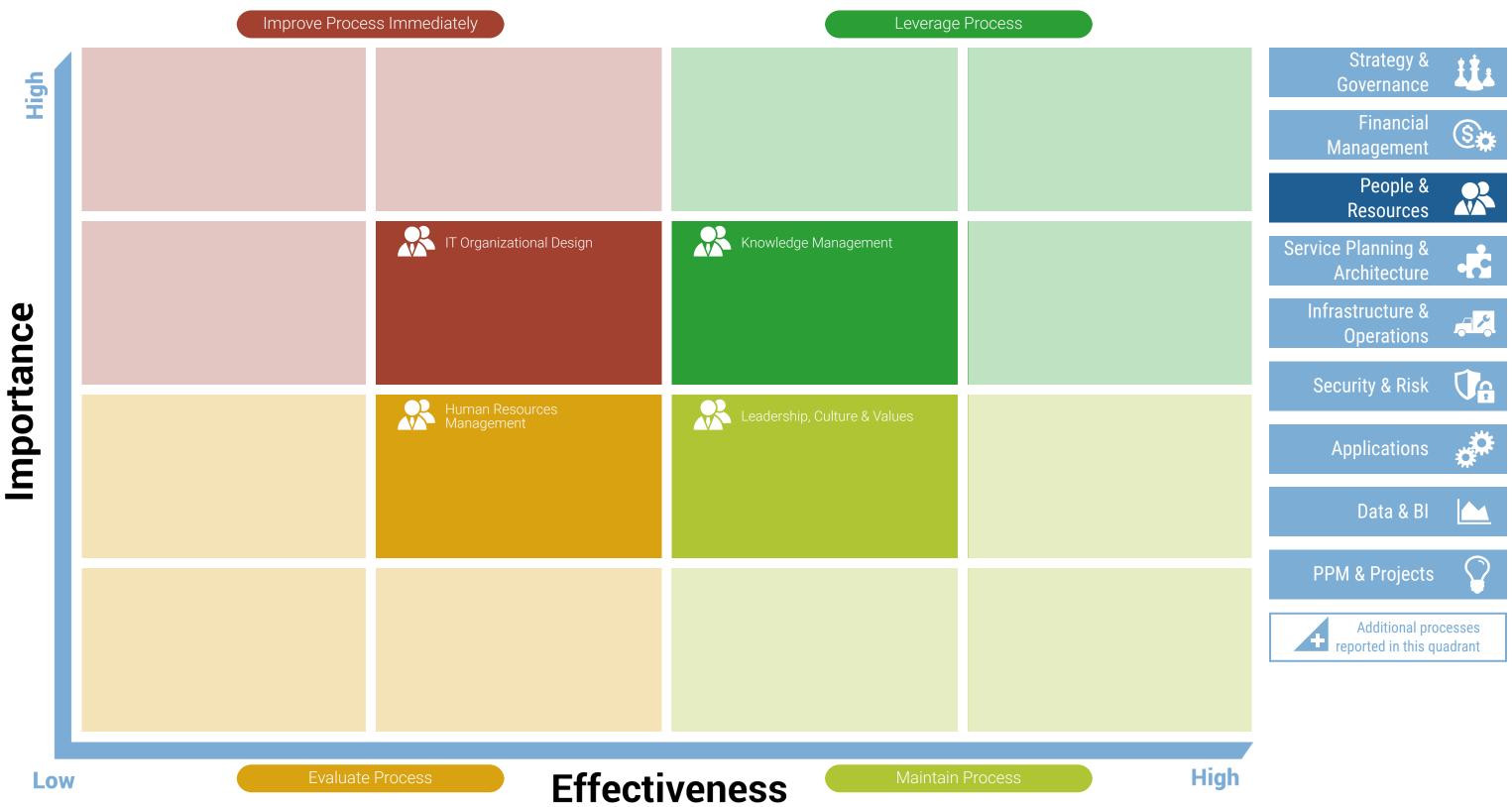
Average Effectiveness score **6.3**

Name	Effectiveness scores	Importance scores	Gap
Safiya Gibbons	6.0	9.0	-3.0
Janine Dale	5.0	7.0	-2.0
Kaiya Park	4.0	4.0	0.0

^{*} GAP = (Effectiveness score - Importance score), indicates the degree to which effectiveness is sufficient given the importance of each process. Negative scores indicate processes that aren't as effective as they are important. ** Respondents are highlighted if they are CIO, or Accountable or Responsible for the process.



The IT leader must focus on improving the processes in the top left quadrant first in order to see the biggest impact.





Knowledge Management

BAI08

Maintain the availability of knowledge to support all process activities and to facilitate decision making. Provide the knowledge required to support all IT staff in their work activities.

9th Most Important Process (out of 45)

4th Most Effective Process (out of 45)

Average Importance score 9.2

Average Effectiveness score **7.5**

Name	Effectiveness scores	Importance scores	Gap
Kaiya Park	9.0	9.0	0.0
Henry Robles	9.0	9.0	0.0
Yosef Espinosa	7.0	9.0	-2.0
Janine Dale	7.0	10.0	-3.0
Christian Perez	7.0	9.0	-2.0
Safiya Gibbons	6.0	9.0	-3.0

ITRG01

IT Organizational Design Set up the structure of IT's people, processes, and technology as well as roles and responsibilities to ensure that they're best meeting the needs of the business.

12th Most Important Process (out of 45)

23rd Most Effective Process (out of 45)

Average Importance score 9.0

Average Effectiveness score **6.8**

Name	Effectiveness scores	Importance scores	Gap
Kaiya Park	10.0	10.0	0.0

ITRG01

IT Organizational Design Set up the structure of IT's people, processes, and technology as well as roles and responsibilities to ensure that they're best meeting the needs of the business.

12th Most Important Process (out of 45)

23rd Most Effective Process (out of 45)

Average Importance score 9.0

Average Effectiveness score **6.8**

Name	Effectiveness scores	Importance scores	Gap
Dave Solon	9.0	9.0	0.0
Yosef Espinosa	8.0	9.0	-1.0
Safiya Gibbons	5.0	9.0	-4.0
Janine Dale	5.0	8.0	-3.0
Christian Perez	4.0	9.0	-5.0

ITRG02

Leadership, Culture & Values

Ensure that the IT department reflects the values of your organization. Improve the leadership skills of your team to generate top performance.

32nd Most Important Process (out of 45)

14th Most Effective Process (out of 45)

Average Importance score **8.3**

Average Effectiveness score 7.0

Name	Effectiveness scores	Importance scores	Gap
Kaiya Park	10.0	10.0	0.0
Henry Robles	8.0	8.0	0.0

ITRG02

Leadership, Culture & Values

Ensure that the IT department reflects the values of your organization. Improve the leadership skills of your team to generate top performance.

32nd Most Important Process (out of 45)

14th Most Effective Process (out of 45)

Average Importance score 8.3

Average Effectiveness score **7.0**

Name	Effectiveness	Importance	Gap
Ivallic	scores	scores	Оар
Yosef Espinosa	7.0	7.0	0.0
Safiya Gibbons	6.0	9.0	-3.0
Janine Dale	6.0	9.0	-3.0
Christian Perez	5.0	7.0	-2.0



APO07

Human Resources Management Manage structuring, placement, decision rights and skills of human resources. This includes communicating the defined roles and responsibilities, learning and growth plans, and performance expectations.

36th Most Important Process (out of 45)

38th Most Effective Process (out of 45)

Average Importance score **8.0**

Average Effectiveness score **6.0**

Name	Effectiveness scores	Importance scores	Gap
Henry Robles	9.0	9.0	0.0
Yosef Espinosa	7.0	7.0	0.0
Kaiya Park	6.0	6.0	0.0

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** Respondents are highlighted if they are CIO, or Accountable or Responsible for the process.





APO07

Human Resources Management Manage structuring, placement, decision rights and skills of human resources. This includes communicating the defined roles and responsibilities, learning and growth plans, and performance expectations.

36th Most Important Process (out of 45)

38th Most Effective Process (out of 45)

Average Importance score **8.0**

Average Effectiveness score **6.0**

Name	Effectiveness scores	Importance scores	Gap
Safiya Gibbons	5.0	9.0	-4.0
Janine Dale	5.0	8.0	-3.0
Christian Perez	4.0	9.0	-5.0

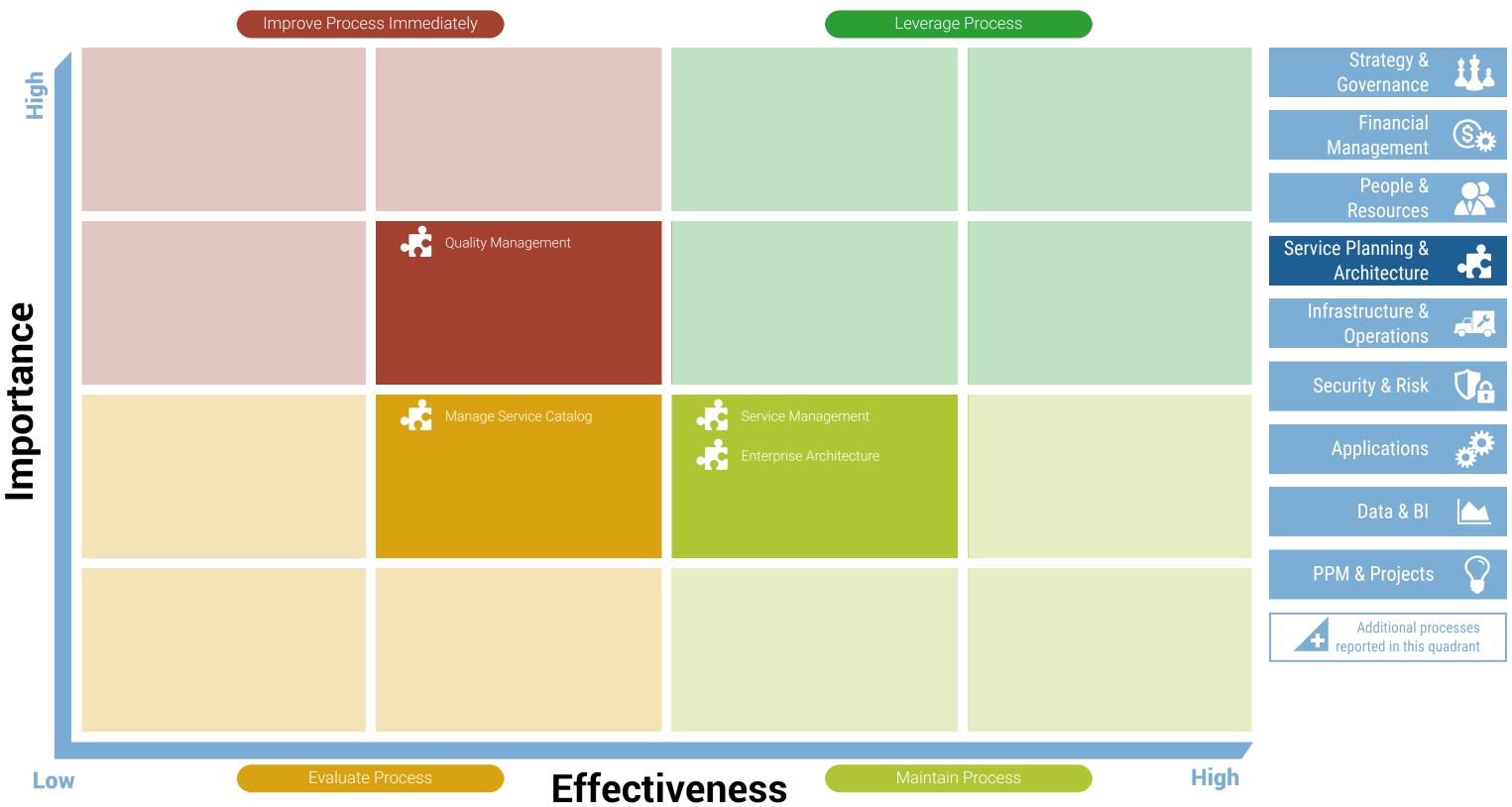
28

^{*} GAP = (Effectiveness score - Importance score), indicates the degree to which effectiveness is sufficient given the importance of each process. Negative scores indicate processes that aren't as effective as they are important.

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The IT leader must focus on improving the processes in the top left quadrant first in order to see the biggest impact.



and infrastructure.



AP

Management

Quality

Define and communicate quality requirements in all processes, procedures and business outcomes. Ensure the consistent delivery of IT solutions and services to meet the quality requirements of the business and satisfy stakeholder needs.

11th Most Important Process (out of 45)

22nd Most Effective Process (out of 45)

Average Importance score **9.0**

Average Effectiveness score **6.8**

Name	Effectiveness scores	Importance scores	Gap
Kaiya Park	10.0	10.0	0.0
Henry Robles	9.0	9.0	0.0
Yosef Espinosa	6.0	9.0	-3.0
Janine Dale	6.0	9.0	-3.0
Safiya Gibbons	5.0	9.0	-4.0
Christian Perez	5.0	8.0	-3.0

4	APO 0
- ₹	

Service Management Align IT-enabled services and service levels with business needs and expectations, including identification, specification, design, publishing, agreement, and monitoring of IT services, service levels and performance indicators.

18th Most Important Process (out of 45)

12th Most Effective Process (out of 45)

Average Importance score 8.8

Average Effectiveness score **7.0**

Name	Effectiveness scores	Importance scores	Gap
Kaiya Park	10.0	10.0	0.0



APO09

Service Management Align IT-enabled services and service levels with business needs and expectations, including identification, specification, design, publishing, agreement, and monitoring of IT services, service levels and performance indicators.

18th Most Important Process (out of 45)

12th Most Effective Process (out of 45)

Average Importance score 8.8

Average Effectiveness score **7.0**

Name	Effectiveness scores	Importance scores	Gap
Henry Robles	9.0	9.0	0.0
Safiya Gibbons	7.0	9.0	-2.0
Christian Perez	6.0	6.0	0.0
	5.0	10.0	-5.0
Yosef Espinosa	5.0	9.0	-4.0



APO03

Enterprise Architecture Establish a management practice to create and maintain a coherent set of principles, methods, and models that are used in the design and implementation of the enterprise's business processes, information systems, and infrastructure.

31st Most Important Process (out of 45)

13th Most Effective Process (out of 45)

Average Importance score 8.3

Average Effectiveness score 7.0

Name	Effectiveness scores	Importance scores	Gap
Henry Robles	9.0	9.0	0.0
Dan Hoover	8.0	10.0	-2.0



APO03

Enterprise Architecture Establish a management practice to create and maintain a coherent set of principles, methods, and models that are used in the design and implementation of the enterprise's business processes, information systems,

31st Most Important Process (out of 45)

13th Most Effective Process (out of 45)

Average Importance score 8.3

Average Effectiveness score **7.0**

Name	Effectiveness scores	Importance scores	Gap
Kaiya Park	8.0	8.0	0.0
Safiya Gibbons	6.0	9.0	-3.0
Christian Perez	6.0	4.0	2.0
Janine Dale	5.0	10.0	-5.0



ITRG03

Manage Service Catalog Produce, maintain, and promote a service catalog containing accurate information on all operational IT services, as well as those being prepared to be run operationally.

43rd Most Important Process (out of 45)

43rd Most Effective Process (out of 45)

Average Importance score **7.3**

Average Effectiveness score **5.2**

Name	Effectiveness scores	Importance scores	Gap
Henry Robles	9.0	9.0	0.0
Kaiya Park	7.0	7.0	0.0
Yosef Espinosa	5.0	7.0	-2.0

^{*} GAP = (Effectiveness score - Importance score), indicates the degree to which effectiveness is sufficient given the importance of each process. Negative scores indicate processes that aren't as effective as they are important.

** Respondents are highlighted if they are CIO, or Accountable or Responsible for the process.





Manage Service Catalog

Produce, maintain, and promote a service catalog containing accurate information on all operational IT services, as well as those being prepared to be run operationally.

43rd Most Important Process (out of 45)

43rd Most Effective Process (out of 45)

Average Importance score 7.3

Average Effectiveness score 5.2

Name	Effectiveness scores	Importance scores	Gap
Janine Dale	5.0	5.0	0.0
Christian Perez	3.0	7.0	-4.0
Safiya Gibbons	2.0	9.0	-7.0

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The IT leader must focus on improving the processes in the top left quadrant first in order to see the biggest impact.





6.8

DSS03

Incident & Problem Management Identify and classify problems and their root causes and provide timely resolution to prevent recurring incidents. Reduce the number of operational problems.

3rd Most Important Process (out of 45)

1st Most Effective Process (out of 45)

Average Importance score 9.3

Average Effectiveness score 7.8

Name	Effectiveness scores	Importance scores	Gap
Kaiya Park	10.0	10.0	0.0
Henry Robles	9.0	8.0	1.0
Christian Perez	9.0	10.0	-1.0
Janine Dale	8.0	10.0	-2.0
Yosef Espinosa	6.0	9.0	-3.0
Safiya Gibbons	5.0	9.0	-4.0



DSS02

Service Desk

Provide timely and effective response to user requests and resolution of all types of incidents. Restore normal service; record and fulfil user requests; and record, investigate, diagnose, escalate and resolve incidents.

4th Most Important Process (out of 45)

34th Most Effective Process (out of 45)

Average Importance score 9.3

Average Effectiveness score **6.2**

Name	Effectiveness scores	Importance scores	Gap
Kaiya Park	9.0	9.0	0.0



DSS02

Service Desk

Provide timely and effective response to user requests and resolution of all types of incidents. Restore normal service; record and fulfil user requests; and record, investigate, diagnose, escalate and resolve incidents.

4th Most Important Process (out of 45)

34th Most Effective Process (out of 45)

Average Importance score 9.3

Average Effectiveness score **6.2**

Name	Effectiveness scores	Importance scores	Gap
Henry Robles	9.0	10.0	-1.0
Janine Dale	7.0	10.0	-3.0
Yosef Espinosa	6.0	10.0	-4.0
Christian Perez	4.0	8.0	-4.0
Safiya Gibbons	2.0	9.0	-7.0



BAI04

Availability & Capacity Management Balance current and future needs for availability, performance and capacity of IT systems and infrastructure through the forecast of future performance and capacity requirements.

20th Most Important Process (out of 45)

21st Most Effective Process (out of 45)

Average Importance score 8.7

Average Effectiveness score **6.8**

Name	Effectiveness scores	Importance scores	Gap
Henry Robles	9.0	9.0	0.0
Kaiya Park	8.0	8.0	0.0



BAI04

Availability & Capacity Management

Balance current and future needs for availability, performance and capacity of IT systems and infrastructure through the forecast of future performance and capacity requirements.

20th Most Important Process (out of 45)

21st Most Effective Process (out of 45)

Average Importance score 8.7

Average Effectiveness score

Name	Effectiveness scores	Importance scores	Gap
Christian Perez	7.0	9.0	-2.0
Yosef Espinosa	6.0	9.0	-3.0
Safiya Gibbons	6.0	9.0	-3.0
Janine Dale	5.0	8.0	-3.0



BAI06

Change Management Manage all IT system changes in a controlled manner, including standard changes and emergency maintenance relating to business processes, applications and infrastructure. Enable fast and reliable delivery of change to the business and mitigate the risk of negatively impacting the stability of the changed environment.

25th Most Important Process (out of 45)

41st Most Effective Process (out of 45)

Average Importance score 8.5

Average Effectiveness score **5.7**

Name	Effectiveness scores	Importance scores	Gap
Kaiya Park	9.0	9.0	0.0
Henry Robles	8.0	8.0	0.0
Yosef Espinosa	5.0	9.0	-4.0

^{*} GAP = (Effectiveness score - Importance score), indicates the degree to which effectiveness is sufficient given the importance of each process. Negative scores indicate processes that aren't as effective as they are important.

** Respondents are highlighted if they are CIO, or Accountable or Responsible for the process.



BAI06

Change Management

Manage all IT system changes in a controlled manner, including standard changes and emergency maintenance relating to business processes, applications and infrastructure. Enable fast and reliable delivery of change to the business and mitigate the risk of negatively impacting the stability of the changed

25th Most Important Process (out of 45)

41st Most Effective Process (out of 45)

Average Importance score 8.5

Average Effectiveness score 5.7

Name	Effectiveness scores	Importance scores	Gap
Janine Dale	5.0	8.0	-3.0
Safiya Gibbons	4.0	9.0	-5.0
Christian Perez	3.0	8.0	-5.0



Operations Management Manage the activities and operational procedures required to deliver IT services, including standard operating procedures and monitoring activities.

30th Most Important Process (out of 45)

27th Most Effective Process (out of 45)

Average Importance score 8.3

Average Effectiveness score 6.5

Name	Effectiveness scores	Importance scores	Gap
Henry Robles	9.0	9.0	0.0
Christian Perez	8.0	8.0	0.0
Janine Dale	7.0	9.0	-2.0
Kaiya Park	7.0	7.0	0.0



Operations

Management

DSS01

Manage the activities and operational procedures required to deliver IT services, including standard operating procedures and monitoring activities.

30th Most Important Process (out of 45)

27th Most Effective Process (out of 45)

Average Importance score 8.3

Average Effectiveness score 6.5

Name	Effectiveness scores	Importance scores	Gap
Yosef Espinosa	6.0	8.0	-2.0
Safiya Gibbons	2.0	9.0	-7.0



Release Management

BAI07

Successfully implement new IT solutions and services in line with the agreed-on expectations and outcomes. Ensure that the implementation of new solutions and services has the necessary support, from planning to execution to post-implementation support and staff training.

33rd Most Important Process (out of 45)

Most Effective Process (out of 45)

Average Importance score 8.2

Average Effectiveness score 5.3

Name	Effectiveness scores	Importance scores	Gap
Henry Robles	8.0	9.0	-1.0
Janine Dale	7.0	9.0	-2.0
Yosef Espinosa	6.0	9.0	-3.0
Kaiya Park	5.0	5.0	0.0
Christian Perez	4.0	8.0	-4.0



BAI07

Release Management Successfully implement new IT solutions and services in line with the agreed-on expectations and outcomes. Ensure that the implementation of new solutions and services has the necessary support, from planning to execution to post-implementation support and staff training.

Most Important Process (out of 45)

Most Effective Process (out of 45)

Average Importance score 8.2

Average Effectiveness score 5.3

Name	Effectiveness scores	Importance scores	Gap
Safiya Gibbons	2.0	9.0	-7.0



BAI10

Configuration Management Provide sufficient information about IT service assets to enable the service to be effectively managed. Define and maintain descriptions and relationships between key resources and capabilities required to deliver IT-enabled

34th Most Important Process (out of 45)

26th Most Effective Process (out of 45)

Average Importance score 8.0

Average Effectiveness score 6.7

Name	Effectiveness scores	Importance scores	Gap
Kaiya Park	8.0	8.0	0.0
Yosef Espinosa	8.0	9.0	-1.0
Henry Robles	8.0	8.0	0.0
Christian Perez	6.0	6.0	0.0
Janine Dale	5.0	8.0	-3.0
Safiya Gibbons	5.0	9.0	-4.0

** Respondents are highlighted if they are CIO, or Accountable or Responsible for the process.

^{*} GAP = (Effectiveness score - Importance score), indicates the degree to which effectiveness is sufficient given the importance of each process. Negative scores indicate processes that aren't as effective as they are important.

Asset Management

BAI09

IT assets through their life cycle to make sure that they deliver value at optimal cost, remain operational, are accounted for and physically protected. Ensure that the assets are reliable and available as needed.

35th Most Important Process (out of 45)

35th Most Effective Process (out of 45)

Average Importance score 8.0

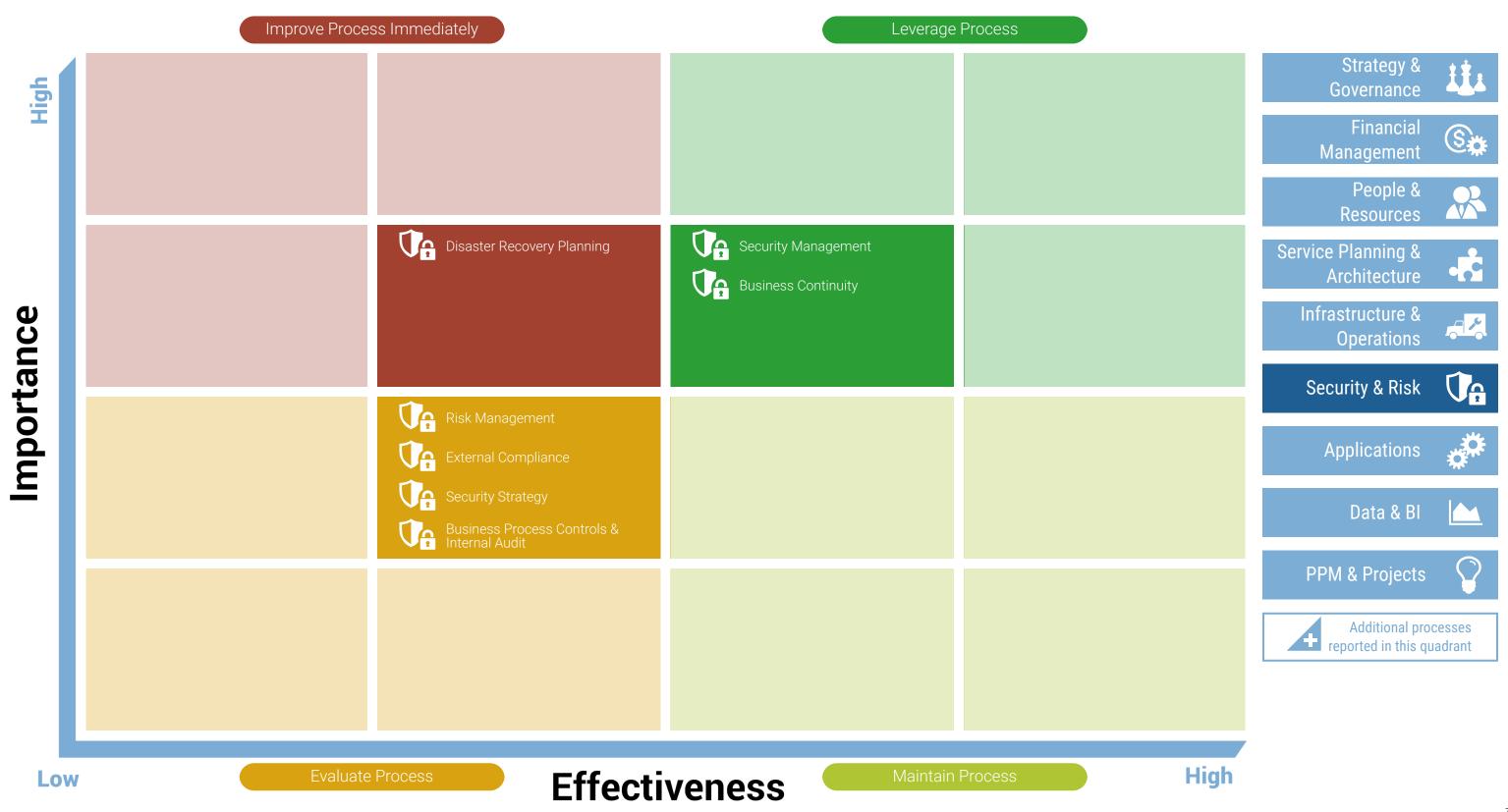
Average Effectiveness score 6.2

Name	Effectiveness scores	Importance scores	Gap
Henry Robles	9.0	8.0	1.0
Kaiya Park	7.0	7.0	0.0
Yosef Espinosa	6.0	8.0	-2.0
Safiya Gibbons	5.0	9.0	-4.0
Janine Dale	5.0	8.0	-3.0
Christian Perez	5.0	8.0	-3.0

^{*} GAP = (Effectiveness score - Importance score), indicates the degree to which effectiveness is sufficient given the importance of each process. Negative scores indicate processes that aren't as effective as they are important. ** Respondents are highlighted if they are CIO, or Accountable or Responsible for the process.



The IT leader must focus on improving the processes in the top left quadrant first in order to see the biggest impact.



Security

Management

DSS05

Protect enterprise information as required by the business. Establish and maintain information security roles and access privileges, and perform security monitoring to minimize the business impact of operational information security vulnerabilities and incidents.

2nd Most Important Process (out of 45)

11th Most Effective Process (out of 45)

Average Importance score 9.3

Average Effectiveness score **7.0**

Name	Effectiveness scores	Importance scores	Gap
Kaiya Park	9.0	9.0	0.0
Henry Robles	9.0	10.0	-1.0
Janine Dale	8.0	9.0	-1.0
Christian Perez	7.0	10.0	-3.0
Yosef Espinosa	5.0	9.0	-4.0
Safiya Gibbons	4.0	9.0	-5.0

DSS04

Disaster Recovery Planning

Establish and maintain a plan to enable IT to respond to incidents and disruptions in order to continue operation of required IT services and assets.

7th Most Important Process (out of 45)

19th Most Effective Process (out of 45)

Average Importance score 9.2

Average Effectiveness score **6.8**

Name	Effectiveness scores	Importance scores	Gap
Kaiya Park	8.0	8.0	0.0



DSS04

Disaster Recovery Planning

Establish and maintain a plan to enable IT to respond to incidents and disruptions in order to continue operation of required IT services and assets.

7th Most Important Process (out of 45)

19th Most Effective Process (out of 45)

Average Importance score 9.2

Average Effectiveness score **6.8**

Name	Effectiveness scores	Importance scores	Gap
Janine Dale	8.0	10.0	-2.0
Henry Robles	8.0	9.0	-1.0
Christian Perez	7.0	10.0	-3.0
Yosef Espinosa	6.0	9.0	-3.0
Safiya Gibbons	4.0	9.0	-5.0

DSS04

Business Continuity Establish and maintain a plan to enable the business to respond to incidents and disruptions in order to continue operation of business and IT processes.

8th Most Important Process (out of 45)

10th Most Effective Process (out of 45)

Average Importance score 9.2

Average Effectiveness score 7.0

Name	Effectiveness scores	Importance scores	Gap
Kaiya Park	9.0	9.0	0.0
Janine Dale	9.0	10.0	-1.0



DSS04

Business Continuity Establish and maintain a plan to enable the business to respond to incidents and disruptions in order to continue operation of business and IT processes.

8th Most Important Process (out of 45)

10th Most Effective Process (out of 45)

Average Importance score 9.2

Average Effectiveness score **7.0**

Name	Effectiveness scores	Importance scores	Gap
Henry Robles	8.0	8.0	0.0
Christian Perez	7.0	10.0	-3.0
Yosef Espinosa	5.0	9.0	-4.0
Safiya Gibbons	4.0	9.0	-5.0



APO12 **EDM**03

Risk Management

Continually identify, assess and reduce IT-related risk within levels of tolerance set by the business.

17th Most Important Process (out of 45)

20th Most Effective Process (out of 45)

Average Importance score 8.8

Average Effectiveness score **6.8**

Name	Effectiveness scores	Importance scores	Gap
Kaiya Park	9.0	9.0	0.0
Henry Robles	8.0	9.0	-1.0
Christian Perez	8.0	9.0	-1.0

37

^{*} GAP = (Effectiveness score - Importance score), indicates the degree to which effectiveness is sufficient given the importance of each process. Negative scores indicate processes that aren't as effective as they are important.

** Respondents are highlighted if they are CIO, or Accountable or Responsible for the process.

APO12 **EDM**03

Risk Management

Continually identify, assess and reduce IT-related risk within levels of tolerance set by the business.

17th Most Important Process (out of 45)

20th Most Effective Process (out of 45)

Average Importance score 8.8

Average Effectiveness score 6.8

Name	Effectiveness scores	Importance scores	Gap
Janine Dale	7.0	8.0	-1.0
Yosef Espinosa	6.0	9.0	-3.0
Safiya Gibbons	3.0	9.0	-6.0



Ensure that IT processes and IT-supported business processes are compliant with laws, regulations and contractual requirements.

23rd Most Important Process (out of 45)

33rd Most Effective Process (out of 45)

Average Importance score 8.5

Average Effectiveness score 6.2

Name	Effectiveness scores	Importance scores	Gap
Janine Dale	9.0	10.0	-1.0
Henry Robles	9.0	10.0	-1.0
Christian Perez	6.0	9.0	-3.0
Yosef Espinosa	5.0	9.0	-4.0



External

MEA03

Compliance

Ensure that IT processes and IT-supported business processes are compliant with laws, regulations and contractual requirements.

23rd Most Important Process (out of 45)

Most Effective Process (out of 45)

Average Importance score 8.5

Average Effectiveness score 6.2

Name	Effectiveness scores	Importance scores	Gap
Kaiya Park	4.0	4.0	0.0
Safiya Gibbons	4.0	9.0	-5.0



Security Strategy

Define, operate and monitor a system for information security management. Keep the impact and occurrence of information security incidents within the business' risk appetite levels.

24th Most Important Process (out of 45)

25th Most Effective Process (out of 45)

Average Importance score 8.5

Average Effectiveness score 6.7

Name	Effectiveness scores	Importance scores	Gap
Kaiya Park	9.0	9.0	0.0
Henry Robles	9.0	9.0	0.0
Yosef Espinosa	6.0	9.0	-3.0
Janine Dale	6.0	6.0	0.0
Christian Perez	6.0	9.0	-3.0



APO13

Security Strategy

Define, operate and monitor a system for information security management. Keep the impact and occurrence of information security incidents within the business' risk appetite levels.

24th Most Important Process (out of 45)

Most Effective Process (out of 45)

Average Importance score 8.5

Average Effectiveness score 6.7

Name	Effectiveness scores	Importance scores	Gap
Safiya Gibbons	4.0	9.0	-5.0



Business Process Controls & Internal Audit

Manage business process controls such as selfassessments and independent assurance reviews to ensure that information related to and used by business processes meets security and integrity requirements.

41st Most Important Process (out of 45)

40th Most Effective Process (out of 45)

Average Importance score 7.8

Average Effectiveness score 5.7

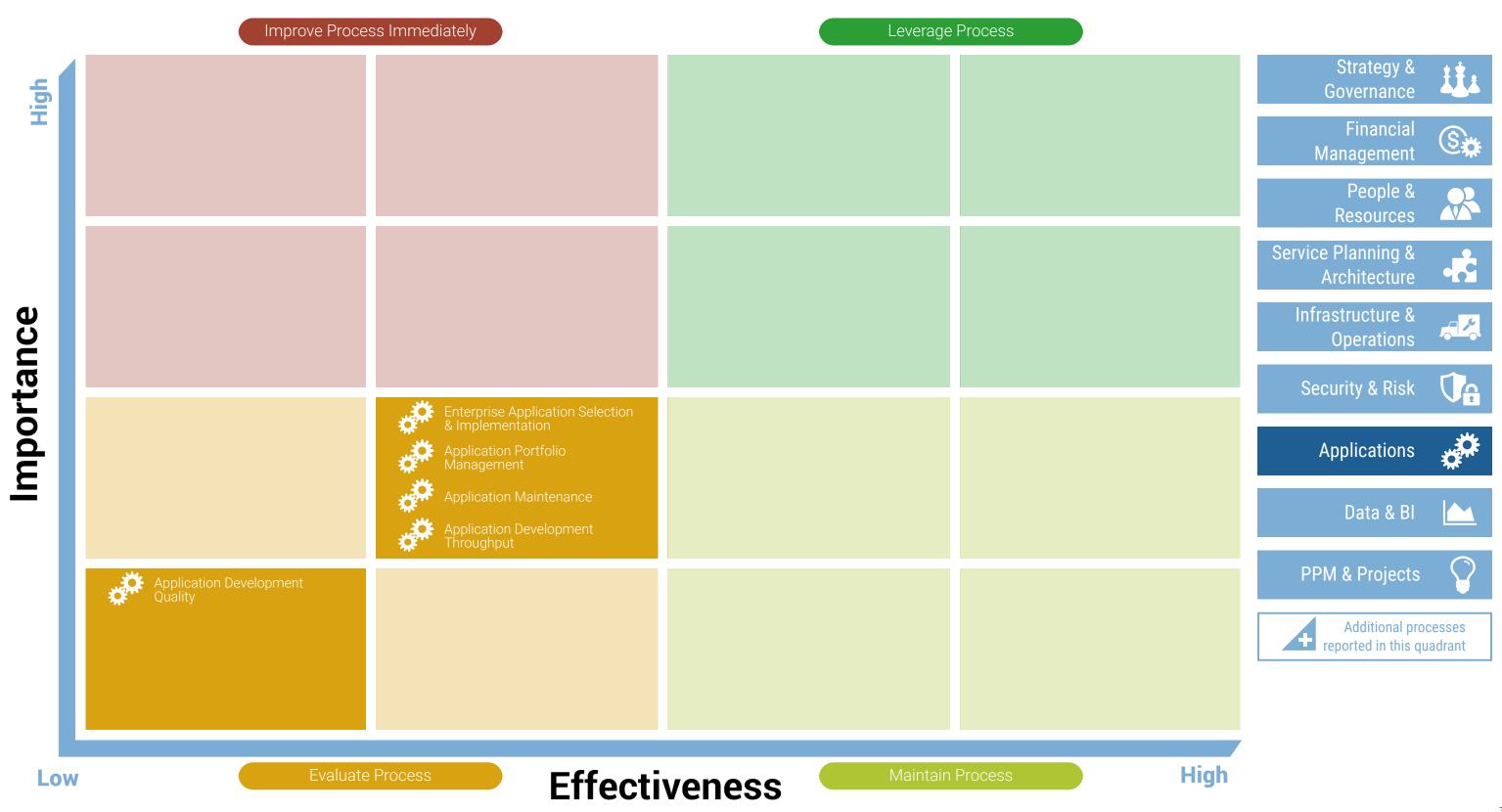
Name	Effectiveness scores	Importance scores	Gap
Henry Robles	8.0	10.0	-2.0
Janine Dale	7.0	7.0	0.0
Yosef Espinosa	6.0	9.0	-3.0
Christian Perez	6.0	8.0	-2.0
Kaiya Park	4.0	4.0	0.0
Safiya Gibbons	3.0	9.0	-6.0

** Respondents are highlighted if they are CIO, or Accountable or Responsible for the process.

^{*} GAP = (Effectiveness score - Importance score), indicates the degree to which effectiveness is sufficient given the importance of each process. Negative scores indicate processes that aren't as effective as they are important.



The IT leader must focus on improving the processes in the top left quadrant first in order to see the biggest impact.





5.0

BAI03

Enterprise Application Selection & Implementation Manage the selection and implementation of enterprise applications, off-the-shelf software and Software as a Service, to ensure that IT provides the business with the most appropriate applications at an acceptable cost.

29th Most Important Process (out of 45)

24th Most Effective Process (out of 45)

Average Importance score **8.3**

Average Effectiveness score **6.7**

Name	Effectiveness scores	Importance scores	Gap
Janine Dale	9.0	9.0	0.0
Henry Robles	8.0	9.0	-1.0
Christian Perez	7.0	9.0	-2.0
Yosef Espinosa	6.0	9.0	-3.0
Kaiya Park	5.0	5.0	0.0
Safiya Gibbons	5.0	9.0	-4.0

**	ITRG(
Applicati Maintena	

Manage the constant improvement and changes to the organization's applications after they have been originally delivered and implemented.

39th Most Important Process (out of 45)

31st Most Effective Process (out of 45)

Average Importance score 7.8

Average Effectiveness score **6.3**

Name	Effectiveness scores	Importance scores	Gap
Henry Robles	9.0	9.0	0.0



ITRG05

Application Maintenance Manage the constant improvement and changes to the organization's applications after they have been originally delivered and implemented.

39th Most Important Process (out of 45)

31st Most Effective Process (out of 45)

Average Importance score 7.8

Average Effectiveness score 6.3

Name	Effectiveness scores	Importance scores	Gap
Janine Dale	8.0	8.0	0.0
Kaiya Park	7.0	7.0	0.0
Safiya Gibbons	5.0	9.0	-4.0
Yosef Espinosa	5.0	9.0	-4.0
Christian Perez	4.0	5.0	-1.0



Application Portfolio Management Manage the organization's suite of applications by determining each application's ability to provide value to the business relative to its cost. Identify which applications to retire, grow or replace, repurpose or sustain.

40th Most Important Process (out of 45)

44th Most Effective Process (out of 45)

Average Importance score **7.8**

Average Effectiveness score **5.0**

Name	Effectiveness scores	Importance scores	Gap
Henry Robles	9.0	9.0	0.0
Janine Dale	8.0	8.0	0.0



ITRG04

Application Portfolio Management Manage the organization's suite of applications by determining each application's ability to provide value to the business relative to its cost. Identify which applications to retire, grow or replace, repurpose or sustain.

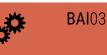
40th Most Important Process (out of 45)

44th Most Effective Process (out of 45)

Average Importance score 7.8

Average Effectiveness score

Name	Effectiveness scores	Importance scores	Gap
Yosef Espinosa	4.0	8.0	-4.0
Safiya Gibbons	4.0	9.0	-5.0
Kaiya Park	3.0	3.0	0.0
Christian Perez	2.0	10.0	-8.0



Application Development Throughput Establish a timely and cost-effective system for the development of applications capable of supporting the business' strategic and operational goals.

42nd Most Important Process (out of 45)

37th Most Effective Process (out of 45)

Average Importance score 7.7

Average Effectiveness score **6.0**

Name	Effectiveness scores	Importance scores	Gap
Kaiya Park	9.0	9.0	0.0
Janine Dale	7.0	9.0	-2.0
Henry Robles	7.0	6.0	1.0

^{*} GAP = (Effectiveness score - Importance score), indicates the degree to which effectiveness is sufficient given the importance of each process. Negative scores indicate processes that aren't as effective as they are important.

** Respondents are highlighted if they are CIO, or Accountable or Responsible for the process.

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***	B
Application Development Throughput	

Establish a timely and cost-effective system for the development of applications capable of supporting the business' strategic and operational goals.

42nd Most Important Process (out of 45)

37th Most Effective Process (out of 45)

Average Importance score 7.7

Average Effectiveness score **6.0**

Name	Effectiveness scores	Importance scores	Gap
Safiya Gibbons	5.0	9.0	-4.0
Yosef Espinosa	4.0	8.0	-4.0
Christian Perez	4.0	5.0	-1.0

Application Development Quality	developr testing p the quali	Implement standard procedures in the application development process, including testing strategies, testing preparation and testing execution, to ensure that the quality of the applications meet business requirements.		
4	45th Most Important Process (out of 45)			
4	5th Mo	h Most Effective Process (out of 45)		
	Average Importance score 5.3			
Average Effectiveness score 4.3			4.3	
Name		Effectiveness scores	Importance scores	Gap
Kaiya Park		3.0	3.0	0.0

0.0

1.0



Implement standard procedures in the application development process, including testing strategies, testing preparation and testing execution, to ensure that the quality of the applications meet business requirements.

45th Most Important Process (out of 45)

45th Most Effective Process (out of 45)

Average Importance score **5.3**

Average Effectiveness score **4.3**

Name	Effectiveness scores	Importance scores	Gap
Henry Robles	8.0	8.0	0.0
Janine Dale	6.0	6.0	0.0
Yosef Espinosa	5.0	9.0	-4.0
Christian Perez	4.0	5.0	-1.0

Safiya Gibbons

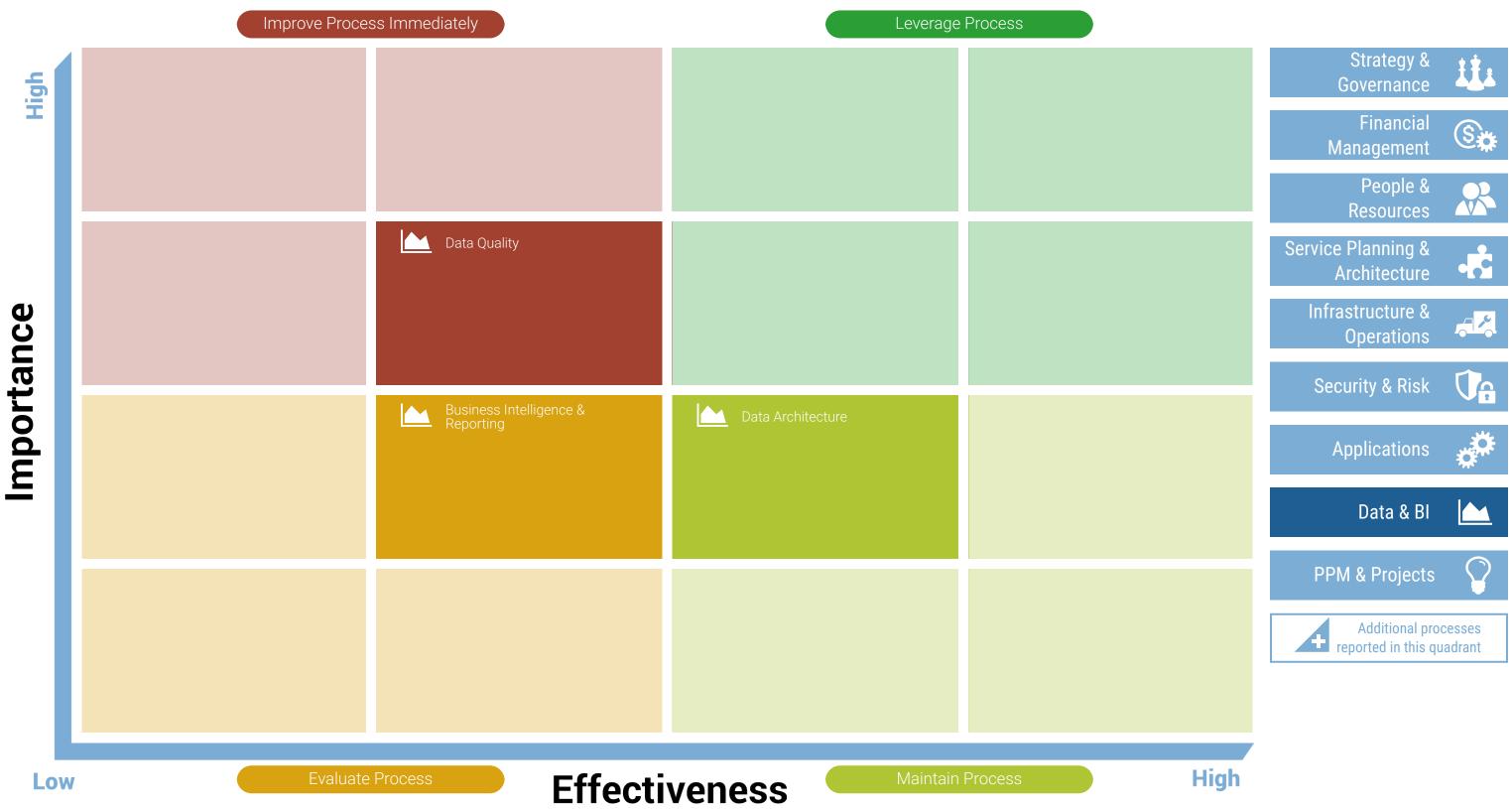
41

^{*} GAP = (Effectiveness score - Importance score), indicates the degree to which effectiveness is sufficient given the importance of each process. Negative scores indicate processes that aren't as effective as they are important.

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The IT leader must focus on improving the processes in the top left quadrant first in order to see the biggest impact.



ITRG08

Data Quality

Put policies, processes and capabilities in place to ensure that appropriate targets for data quality are set and achieved to match the needs of the business.

6th Most Important Process (out of 45)

18th Most Effective Process (out of 45)

Average Importance score 9.2

Average Effectiveness score **6.8**

Name	Effectiveness scores	Importance scores	Gap
Kaiya Park	10.0	10.0	0.0
Janine Dale	10.0	10.0	0.0
Henry Robles	9.0	10.0	-1.0
Safiya Gibbons	5.0	9.0	-4.0
Yosef Espinosa	4.0	8.0	-4.0
Christian Perez	3.0	8.0	-5.0

ITRG07

Data Architecture

Manage the business' databases, including the technology, the governance processes and the people that manage them. Establish the principles, policies, and guidelines relevant to the effective use of data within the organization.

15th Most Important Process (out of 45)

8th Most Effective Process (out of 45)

Average Importance score 8.8

Average Effectiveness score 7.2

Name	Effectiveness scores	Importance scores	Gap
Kaiya Park	9.0	9.0	0.0



ITRG07

Data Architecture

Manage the business' databases, including the technology, the governance processes and the people that manage them. Establish the principles, policies, and guidelines relevant to the effective use of data within the organization.

15th Most Important Process (out of 45)

8th Most Effective Process (out of 45)

Average Importance score 8.8

Average Effectiveness score 7.2

Name	Effectiveness scores	Importance scores	Gap
Henry Robles	9.0	9.0	0.0
Janine Dale	7.0	8.0	-1.0
Christian Perez	7.0	9.0	-2.0
Yosef Espinosa	6.0	9.0	-3.0
Safiya Gibbons	5.0	9.0	-4.0



ITRG06

Business Intelligence & Reporting

Develop a set of capabilities, including people, processes and technology, to enable the transformation of raw data into meaningful and useful information for the purpose of business analysis.

16th Most Important Process (out of 45)

30th Most Effective Process (out of 45)

Average Importance score 8.8

Average Effectiveness score **6.3**

Name	Effectiveness scores	Importance scores	Gap
Kaiya Park	9.0	9.0	0.0
Henry Robles	9.0	10.0	-1.0



ITRG06

Business Intelligence & Reporting

Develop a set of capabilities, including people, processes and technology, to enable the transformation of raw data into meaningful and useful information for the purpose of business analysis.

16th Most Important Process (out of 45)

30th Most Effective Process (out of 45)

Average Importance score 8.8

Average Effectiveness score **6.3**

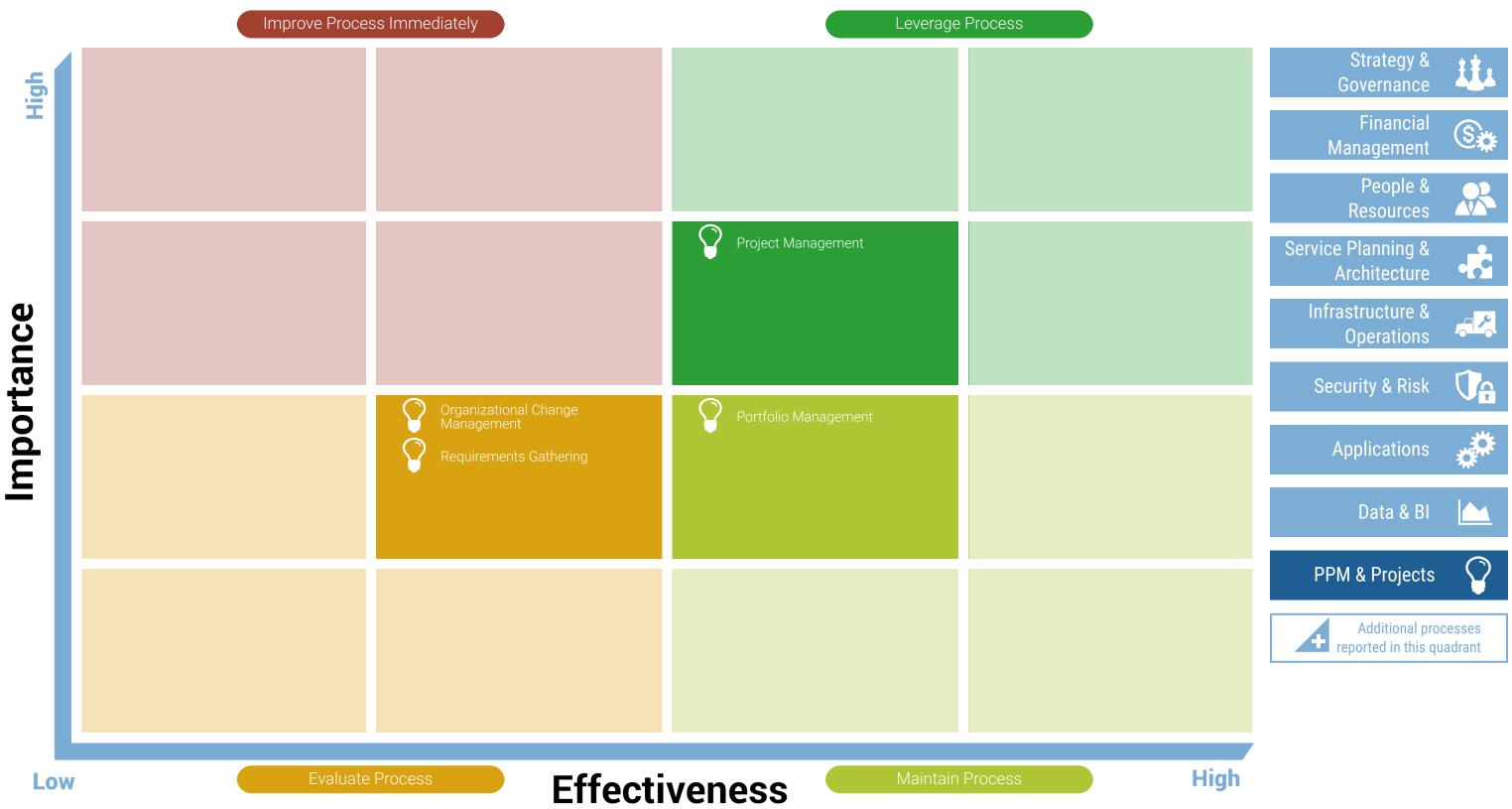
Name	Effectiveness scores	Importance scores	Gap
nristian Perez	6.0	8.0	-2.0
afiya Gibbons	5.0	9.0	-4.0
anine Dale	5.0	9.0	-4.0
osef Espinosa	4.0	8.0	-4.0

^{*} GAP = (Effectiveness score - Importance score), indicates the degree to which effectiveness is sufficient given the importance of each process. Negative scores indicate processes that aren't as effective as they are important.

** Respondents are highlighted if they are CIO, or Accountable or Responsible for the process.



The IT leader must focus on improving the processes in the top left quadrant first in order to see the biggest impact.





5.8

BAI01

Project Management Manage all IT programs and projects from the portfolio in alignment with the business strategy. Initiate, plan, control, and execute programs and projects to ensure that the business realizes project benefits while experiencing few delays and cost overruns.

5th Most Important Process (out of 45)

5th Most Effective Process (out of 45)

Average Importance score 9.2

Average Effectiveness score 7.3

Name	Effectiveness scores	Importance scores	Gap
Kaiya Park	10.0	10.0	0.0
Janine Dale	8.0	9.0	-1.0
Henry Robles	8.0	8.0	0.0
Christian Perez	8.0	10.0	-2.0
Yosef Espinosa	5.0	9.0	-4.0
Safiya Gibbons	5.0	9.0	-4.0



APO05

Portfolio Management Manage the project portfolio of IT programs and services, demand within resource and funding constraints, while ensuring that the portfolio meets the business' priorities. Monitor the performance of the overall portfolio of services and programs to ensure that the IT investments meet the business' expectations.

19th Most Important Process (out of 45)

7th Most Effective Process (out of 45)

Average Importance score 8.7

Average Effectiveness score 7.2

Name	Effectiveness scores	Importance scores	Gap
Kaiya Park	9.0	9.0	0.0



APO05

Portfolio Management Manage the project portfolio of IT programs and services, demand within resource and funding constraints, while ensuring that the portfolio meets the business' priorities. Monitor the performance of the overall portfolio of services and programs to ensure that the IT investments meet the business' expectations.

19th Most Important Process (out of 45)

7th Most Effective Process (out of 45)

Average Importance score 8.7

Average Effectiveness score **7.2**

Name	Effectiveness scores	Importance scores	Gap
Janine Dale	8.0	8.0	0.0
Henry Robles	8.0	8.0	0.0
Christian Perez	8.0	9.0	-1.0
Yosef Espinosa	6.0	9.0	-3.0
Safiya Gibbons	4.0	9.0	-5.0



BAI05

Organizational Change Management Implement or optimize the organization's capabilities for managing the impact of new business processes, new IT systems, and changes in organizational structure or culture.

28th Most Important Process (out of 45)

39th Most Effective Process (out of 45)

Average Importance score **8.3**

Average Effectiveness score **5.8**

Name	Effectiveness scores	Importance scores	Gap
Kaiya Park	7.0	7.0	0.0
Henry Robles	7.0	9.0	-2.0



BAI05

Organizational Change Management Implement or optimize the organization's capabilities for managing the impact of new business processes, new IT systems, and changes in organizational structure or culture.

28th Most Important Process (out of 45)

39th Most Effective Process (out of 45)

Average Importance score 8.3

Average Effectiveness score

Name	Effectiveness scores	Importance scores	Gap
Janine Dale	6.0	8.0	-2.0
Safiya Gibbons	5.0	9.0	-4.0
Yosef Espinosa	5.0	9.0	-4.0
Christian Perez	5.0	8.0	-3.0



BAI02

Requirements Gathering Manage the collection of business requirements as they pertain to acquiring or creating IT solutions.

38th Most Important Process (out of 45)

29th Most Effective Process (out of 45)

Average Importance score **7.8**

Average Effectiveness score **6.3**

Name	Effectiveness scores	Importance scores	Gap
Henry Robles	9.0	8.0	1.0
Kaiya Park	8.0	8.0	0.0
Christian Perez	6.0	8.0	-2.0

** Respondents are highlighted if they are CIO, or Accountable or Responsible for the process.

^{*} GAP = (Effectiveness score - Importance score), indicates the degree to which effectiveness is sufficient given the importance of each process. Negative scores indicate processes that aren't as effective as they are important.



BAI02

Requirements Gathering Manage the collection of business requirements as they pertain to acquiring or creating IT solutions.

38th Most Important Process (out of 45)

29th Most Effective Process (out of 45)

Average Importance score **7.8**

Average Effectiveness score **6.3**

Name	Effectiveness scores	Importance scores	Gap
Yosef Espinosa	5.0	9.0	-4.0
Janine Dale	5.0	5.0	0.0
Safiya Gibbons	5.0	9.0	-4.0

46

^{*} GAP = (Effectiveness score - Importance score), indicates the degree to which effectiveness is sufficient given the importance of each process. Negative scores indicate processes that aren't as effective as they are important. ** Respondents are highlighted if they are CIO, or Accountable or Responsible for the process.



Using the data provided in the report, your team will now benefit from an open ended discussion regarding the discrepancies in the scores across all of the respondents. This exercise is beneficial because it will allow your team to reach a consensus on the perceived and real importance and effectiveness scores of the processes with the widest gaps.

AFTER THIS ALIGNMENT EXERCISE, YOUR TEAM SHOULD HAVE IDENTIFIED THE FOLLOWING:



1. Why are there gaps in respondents' importance scores?

· Were they due to departmental differences or miscommunication from the business?



2. Why are there gaps in respondents' effectiveness scores?

- Were they due to perception or actual performance?
- Do the processes perform better in some departments versus others?



3. Which 3 - 5 processes will your team focus on improving in the next 12 months?

• Build a process improvement roadmap around these selected processes to provide your team with an action plan for the next year.



4. Who will be accountable for the improvement of each of processes?

• Will it be an individual or a team?



5. What are your next steps following the alignment exercise?

· Create a list of actionable next steps for each process improvement initiative and assign an owner.



6. What products or services can Info-Tech Research Group provide to maximize the impact of your improvement initiatives?

- Process workshops
- Blueprints
- Consulting
- Diagnostic Programs



As the team leader, the following guide will help you get the most from your team's discussion. Ensure that the exercise will be conducted in a non-confrontational manner and that everyone's voice is heard. It is extremely important to highlight the biggest discrepancies in opinion first, so as to get the most out of the program.

O Set an agenda and boundaries

Once the team has gathered, tell the team that the purpose of the exercise is to reach a collective understanding of the effectiveness and importance of the IT processes so as to be able to prioritize process improvement initiatives. For the purpose of this discussion, prioritize the top 10 processes which have the widest spread between scores, but also consider the processes with the most extreme importance and effectiveness scores across the board.

2 Break down the processes.

Use the Process Importance and Process Effectiveness pages sheet to identify the processes with the widest spread between scores. Use the Process Area In-depth Results sheets to dive deeper into the results for each process. Facilitate a discussion among the respondents who gave the processes the highest and lowest scores for importance and effectiveness. Why did they score the process the way they did? During this conversation, make sure to highlight at least 3 sub-processes for each process, which will make it easier to understand any underlying issues or perceived issues.

Build consensus.

Once your team has uncovered the reasons for the variations in scores, it's important to reach a team decision regarding the highest priority processes. As a team, decide where each process falls in terms of effectiveness and importance relative to one another and establish a list of 3-5 processes that are very important but not effective. This will be the first step in establishing a process improvement roadmap.

4 Identify current process owners.

Use the Process Accountability page from the report to get a snapshot of the current process owners. If a process does not have an owner, or if there is a lack of clarity around process ownership, discuss and decide who should be the process owner (or process area owner). Additionally, pay attention to multiple processes which have the same process owner. This is a great opportunity to create a more even workload by introducing additional process owners or transitioning the responsibility of processes to other team members. Ensure that all relevant processes have owners going forward.

Take action.

Your team should now create a plan using the Post-Alignment Worksheet to outline what initiatives will be taken, what resources the action item owner will need, metrics for success as well as expected outcomes. For each action item, assign a timeline and a priority immediately. Distribute a Post-Alignment Worksheet to all process owners. This will help them keep track of their initiatives.

6 Follow up.

Following the alignment exercise, send a follow-up email summarizing the action items and their owners in order to improve the likelihood that the items will be followed. After 2-4 weeks, follow up with action item owners to see how well their action items are going. Work with owners to overcome any blocks or challenges they are facing and adjust deadlines if necessary.

Ongoing collaboration.

Establish a set schedule for the team to meet and discuss the progress of their initiatives and to uphold accountability.

®Revisit the exercise.

After one year, conduct another team alignment exercise to see how the results compare. Ideally, the same participants will take part in the annual alignment exercise. This will allow the entire team to see how the improvement initiatives helped improve the effectiveness scores.



This page outlines the respondent information for the survey. Refer to this page next time you conduct the alignment exercise to bring in the same respondents, or respondents of similar backgrounds or functions within the organization. It is very important to have a consistent selection of team members completing this exercise so as to highlight the impact of the improvement initiatives. Ideally, the gaps for each process would minimize over time, but having respondents with radically different roles in the organization might skew the results.

2016 Alignment Exercise Participants

Name of Respondent	Title		
Christian Perez	Assistant Network Administrator		
Safiya Gibbons	Network Administrator		
Yosef Espinosa	Technology Support Specialist		
Kaiya Park	Dstrict Technology Coordinator		
Janine Dale	ITS		
Henry Robles	Data Administrator		

Fill in process name		Fill in process owner's Name		
Sub-process 1		Considerations and Diagnostic Questions		Considerations and Diagnostic Questions
Sub-process 2				
Sub-process 3				
Sub-process 4				
Steps	Goals	Metrics for success	Timeline	
Steps	Goals	Metrics for success	Timeline	
Steps	Goals	Metrics for success	Timeline	



Strategy & Governance

IT Governance: Provide a consistent approach so that IT-related decisions are made in line with the business strategies and objectives. Ensure that IT-related processes are overseen effectively and transparently, and that legal and regulatory compliance requirements are met.

IT Strategy: Align strategic IT plans with business objectives. Clearly communicate the objectives and associated accountabilities so they are understood by all, with the IT strategic options identified, structured and integrated with the business plans.

IT Management & Policies: Provide a consistent approach to enable IT to meet the business governance requirements, covering management processes, organisational structures, roles and responsibilities, reliable and repeatable activities, and skills and competencies.

Performance Measurement: Manage IT and process goals and metrics. Monitor and communicate that processes are performing against expectations, and provide transparency of performance and conformance.

Innovation: Stay up to date with IT trends, identify innovation opportunities, and plan how to use technology innovation to create a competitive advantage, enable business innovation, or achieve improved operational effectiveness and efficiency.

Stakeholder Relations: Manage the relationship between the business and IT to ensure that the stakeholders are satisfied with the services they need from IT and have visibility into IT processes.



Financial Management

Business Value: Secure optimal value from IT-enabled initiatives, services and assets by delivering cost-efficient solutions and services and by providing a reliable and accurate picture of costs and benefits.

Cost & Budget Management: Manage the IT-related financial activities and prioritize spending through the use of formal budgeting practices. Provide transparency and accountability of the cost and business value of IT solutions and services.

Cost Optimization: Ensure that adequate and sufficient IT-related capabilities e.g., people, process and technology, are available to support business objectives effectively at optimal cost.

Vendor Management: Manage IT-related services provided by all suppliers, including the selection of suppliers, management of relationships, management of contracts, and reviewing and monitoring of supplier performance.



People & Resources

Human Resources Management: Manage structuring, placement, decision rights and skills of human resources. This includes communicating the defined roles and responsibilities, learning and growth plans, and performance expectations.

IT Organizational Design: Set up the structure of IT's people, processes, and technology as well as roles and responsibilities to ensure that they're best meeting the needs of the business.

Leadership, Culture & Values: Ensure that the IT department reflects the values of your organization. Improve the leadership skills of your team to generate top performance.

Knowledge Management: Maintain the availability of knowledge to support all process activities and to facilitate decision making. Provide the knowledge required to support all IT staff in their work activities.



Service Planning & Architecture

Enterprise Architecture: Establish a management practice to create and maintain a coherent set of principles, methods, and models that are used in the design and implementation of the enterprise's business processes, information systems, and infrastructure.

Service Management: Align IT-enabled services and service levels with business needs and expectations, including identification, specification, design, publishing, agreement, and monitoring of IT services, service levels and performance indicators.

Quality Management: Define and communicate quality requirements in all processes, procedures and business outcomes. Ensure the consistent delivery of IT solutions and services to meet the quality requirements of the business and satisfy stakeholder needs.

Manage Service Catalog: Produce, maintain, and promote a service catalog containing accurate information on all operational IT services, as well as those being prepared to be run operationally.



Infrastructure & Operations

Availability & Capacity Management: Balance current and future needs for availability, performance and capacity of IT systems and infrastructure through the forecast of future performance and capacity requirements.

Change Management: Manage all IT system changes in a controlled manner, including standard changes and emergency maintenance relating to business processes, applications and infrastructure. Enable fast and reliable delivery of change to the business and mitigate the risk of negatively impacting the stability of the changed environment.

Asset Management: IT assets through their life cycle to make sure that they deliver value at optimal cost, remain operational, are accounted for and physically protected. Ensure that the assets are reliable and available as needed.

Configuration Management: Provide sufficient information about IT service assets to enable the service to be effectively managed. Define and maintain descriptions and relationships between key resources and capabilities required to deliver IT-enabled services.

Release Management: Successfully implement new IT solutions and services in line with the agreed-on expectations and outcomes. Ensure that the implementation of new solutions and services has the necessary support, from planning to execution to post-implementation support and staff training.

Operations Management: Manage the activities and operational procedures required to deliver IT services, including standard operating procedures and monitoring activities.

Service Desk: Provide timely and effective response to user requests and resolution of all types of incidents. Restore normal service; record and fulfil user requests; and record, investigate, diagnose, escalate and resolve incidents.

Incident & Problem Management: Identify and classify problems and their root causes and provide timely resolution to prevent recurring incidents. Reduce the number of operational problems.





Security & Risk

Security Strategy: Define, operate and monitor a system for information security management. Keep the impact and occurrence of information security incidents within the business' risk appetite levels.

Security Management: Protect enterprise information as required by the business. Establish and maintain information security roles and access privileges, and perform security monitoring to minimize the business impact of operational information security vulnerabilities and incidents.

Business Process Controls & Internal Audit:

Manage business process controls such as selfassessments and independent assurance reviews to ensure that information related to and used by business processes meets security and integrity requirements.

External Compliance: Ensure that IT processes and IT-supported business processes are compliant with laws, regulations and contractual requirements.

Risk Management: Continually identify, assess and reduce IT-related risk within levels of tolerance set by the business.

Business Continuity: Establish and maintain a plan to enable the business to respond to incidents and disruptions in order to continue operation of business and IT processes.

Disaster Recovery Planning: Establish and maintain a plan to enable IT to respond to incidents and disruptions in order to continue operation of required IT services and assets.



Applications

Application Portfolio Management: Manage the organization's suite of applications by determining each application's ability to provide value to the business relative to its cost. Identify which applications to retire, grow or replace, repurpose or sustain.

Enterprise Application Selection & Implementation: Manage the selection and implementation of enterprise applications, off-the-shelf software and Software as a Service, to ensure that IT provides the business with the most appropriate applications at an acceptable cost.

Application Development Throughput: Establish a timely and cost-effective system for the development of applications capable of supporting the business' strategic and operational goals.

Application Development Quality: Implement standard procedures in the application development process, including testing strategies, testing preparation and testing execution, to ensure that the quality of the applications meet business requirements.

Application Maintenance: Manage the constant improvement and changes to the organization's applications after they have been originally delivered and implemented.



Data & BI

Business Intelligence & Reporting: Develop a set of capabilities, including people, processes and technology, to enable the transformation of raw data into meaningful and useful information for the purpose of business analysis.

Data Architecture: Manage the business' databases, including the technology, the governance processes and the people that manage them. Establish the principles, policies, and guidelines relevant to the effective use of data within the organization.

Data Quality: Put policies, processes and capabilities in place to ensure that appropriate targets for data quality are set and achieved to match the needs of the business.



PPM & Projects

Portfolio Management: Manage the project portfolio of IT programs and services, demand within resource and funding constraints, while ensuring that the portfolio meets the business' priorities. Monitor the performance of the overall portfolio of services and programs to ensure that the IT investments meet the business' expectations.

Project Management: Manage all IT programs and projects from the portfolio in alignment with the business strategy. Initiate, plan, control, and execute programs and projects to ensure that the business realizes project benefits while experiencing few delays and cost overruns.

Requirements Gathering: Manage the collection of business requirements as they pertain to acquiring or creating IT solutions.

Organizational Change Management: Implement or optimize the organization's capabilities for managing the impact of new business processes, new IT systems, and changes in organizational structure or culture.

